

Note: Basic MOU targets correspond to "Very Good" category

ANNEXURE-IX
(Rs. in Crores)

Particulars	2006-07		2007-08		2008-09		2009-10		2010-11		2011-12		2012-13
	MoU	ACTUAL (Normative)	MOU	ACTUAL (with Adj)	MOU	ACTUAL (with Adj)	Revised MOU	ACTUAL	MOU	ACTUAL	MOU	Anticipated	Projected
Production													
Gross Sales	5,681.13	6,280.74	7,305.21	8,764.16	6,967.05	8,974.91	7,288.95	7,874.10	8,224.16	8,972.18	9,856.66	13,619.39	13,268.77
Gross Margin	510.92	593.28	679.29	950.77	724.83	888.19	476.93	510.10	272.40	616.33	445.41	477.93	107.42
Profit before tax	313.87	415.11	495.39	779.83	523.36	725.78	291.05	361.71	75.47	414.55	243.13	255.13	(123.32)
Gross Block	3,227.88	2,995.58	3,265.39	3,051.13	3,196.63	3,103.91	3,351.42	3,317.57	3,583.41	3,628.95	3,652.87	3,715.08	3,741.78
Less dep	897.42	980.97	1,051.29	1,128.39	1,327.83	1,282.85	1,478.73	1,436.08	1,614.53	1,580.84	1,783.72	1,765.05	1,950.60
Net block	2,330.46	2,014.61	2,214.10	1,922.74	1,868.79	1,821.06	1,872.69	1,881.49	1,968.88	2,048.11	1,869.15	1,950.03	1,791.18
Share capital of CPSE	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63	735.63
Reserves & surplus of CPSE	988.95	1,159.80	1,575.88	1,792.33	1,853.87	1,860.20	1,785.73	1,714.41	1,790.60	1,865.43	1,967.97	1,959.86	1,851.79
Less deferred revenue exp / pre-acquisition loss	-	-	-	-	-	-	-	-	-	-	-	-	-
Add/Less Profit & Loss A/c	-	-	-	-	-	-	-	-	-	-	-	-	-
Net worth of CPSE	1,724.58	1,895.43	2,311.51	2,527.96	2,589.50	2,595.83	2,521.36	2,450.04	2,526.23	2,601.06	2,703.60	2,695.49	2,587.42
Investment	64.00	61.80	64.31	124.81	64.31	124.35	64.31	124.35	124.35	154.27	124.35	139.19	172.19
Sundry debtors/sales		210.38		479.57	249.21	141.89	315.73	117.31	177.81	760.50	129.98	913.83	818.00
Inventory		821.04		921.38	1,537.71	978.53	1,392.98	1,550.16	808.22	1,632.19	1,156.41	1,628.60	1,628.60
Total Current assets	1,060.60	1,391.50	1,061.79	2,136.38	2,000.81	1,505.66		1,924.72	1,250.98	2,724.31	1,753.77	2,714.49	2,719.78
Total current liabilities & provision	791.68	1,111.81	640.47	1,457.16	1,131.07	813.05		1,309.20	927.72	1,942.86	1,128.98	1,922.29	1,906.69
Net current assets	268.92	279.69	421.32	679.22	869.75	692.61	562.65	615.52	323.26	781.45	624.79	792.20	813.09
Capital employed (Net block + net current assets)	2,599.38	2,294.30	2,635.42	2,601.96	2,738.54	2,513.67	2,435.34	2,497.01	2,292.14	2,829.56	2,493.94	2,742.23	2,604.27
Total debt (loan funds)	290.04	214.85	280.02	77.62	116.93	50.39	68.86	39.89	31.91	96.92	72.68	88.94	208.70
Total assets	2,684.51	2,603.27	2,987.79	2,611.35	3,027.98	2,892.21	2,907.64	2,897.06	2,773.42	3,059.42	3,009.67	3,041.33	3,203.67
No of employess of CPSE	750.00	684.00	730.00	788.00	810.00	783.00	810.00	823.00	810.00	817.00	825.00	844.00	844.00
Dividend paid	91.07	159.37	148.19	215.16	125.78	172.13	71.51	129.09	49.41	128.24	55.87	80.18	-
Add value (gross margin less capital recovery factor 4% of capital employed for social sector and 10% for other CPSE)	250.98	363.85	415.75	690.57	450.97	636.82	233.40	260.39	43.19	333.37	196.02	203.71	(153.01)

(Rs. in Crores)

Particulars	2006-07		2007-08		2008-09		2009-10		2010-11		2011-12		2012-13
	MoU	ACTUAL (Normative)	MOU	ACTUAL (with Adj)	MOU	ACTUAL (with Adj)	Revised MOU	ACTUAL	MOU	ACTUAL	MOU	Projected as on 31.03.2012	Projected
Ratio													
Debt/equity	0.17	0.11	0.12	0.03	0.05	0.02	0.03	0.02	0.01	0.04	0.03	0.03	0.08
Return on Net worth (% age)	20.57	22.99	22.39	31.45	21.10	28.59	11.86	14.64	3.76	16.86	10.29	9.81	(3.02)
PBDIT/ Total employment of CPSE (Rs.)	6812266.7	8673751.1	9305349.2	12065562	8948459	11343429	5888042.295	6198007.045	3363024.568	7425301.1	5398919.92	5317059.522	1272694.175
Gross Profit/Capital employed (% age)	13.65	18.99	19.64	30.56	19.95	29.53	12.28	14.36	4.15	15.50	11.16	9.65	(3.00)
Net Profit / Net Worth (% age)	15.44	22.12	18.74	25.98	13.84	18.52	8.08	9.47	1.96	10.74	5.89	6.48	(4.18)
Working of gross margin													
Net profit	266.22	419.26	433.21	656.68	358.36	480.82	203.74	232.08	49.41	279.27	159.18	174.61	(108.06)
Tax	47.64	(4.15)	62.19	123.15	165.01	244.97	87.32	129.63	26.06	135.28	83.95	80.52	(15.25)
Net profit before tax	313.87	415.11	495.39	779.83	523.36	725.78	291.05	361.71	75.47	414.55	243.13	255.13	(123.32)
Add Prior period	-	-	-	(7.96)	-	(4.96)	-	(8.22)	-	(4.84)	-	(14.59)	-
Add extra ordinary items	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit before prior period	313.87	415.11	495.39	771.87	523.36	720.82	291.05	353.49	75.47	409.71	243.13	240.55	(123.32)
Add Interest	40.88	20.56	22.18	23.24	23.03	21.43	8.03	5.14	19.57	28.89	35.08	24.00	45.18
Gross profit	354.75	435.67	517.57	795.11	546.39	742.25	299.08	358.63	95.04	438.60	278.21	264.55	(78.14)
Add depreciation	156.17	157.62	161.72	155.66	178.43	145.94	177.85	151.46	177.36	168.05	167.20	184.21	185.55
Misc. expenditure written off	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Margin before Interest, depreciation & misc. expenditure written off	510.92	593.28	679.29	950.77	724.83	888.19	476.93	510.10	272.40	606.65	445.41	448.76	107.42