



Annexure on HRM Parameters & Targets

S.N	Criterion	Unit	Weightage Marks	Criterion Value MOU 2012-13					Remark	Documentary Evidence	
				1	2	3	4	5			
				Excellent	Very Good	Good	Fair	Poor			
HUMAN RESOURCE MANAGEMENT											
A. Competency & Leadership Development											
1	% actualisation of Training Plan & Training Days per employee per year	% fulfilment	2.5	100	90	80	70	60	Basic (VG) target: 1.5, considering 1266 mandays training against manpower strength of 844 employees	Internal Performance Certificates.	
		Days/employee/year	2.5	1.7	1.5	1.3	1.1	0.9			
2	Developing critical mass of leaders through a system of career planning & development	% fulfilment of planned leadership development programmes	2.0	100	83	67	50	33	During 2012-13, six leadership development programmes planned. Achievement of five such programmes (83%) considered as the Basic (VG) target.		
3	Training budget as % of employee cost	% of employee cost	3.0	0.64	0.61	0.58	0.55	0.52	In Revenue Budget 2012-13 (BE), Training Budget provided at Rs. 70 lakhs against employee cost of Rs. 115 crores (0.61%). Hence 0.61% proposed as Basic (VG) target.		
4	% fulfilment of training plan for Multi-skilling / Skill Upgradation of non-executives	%	2.0	100	90	80	70	60	During 2012-13, 10% of non-executives planned to be trained on multi-skilling / skill upgradation. Achieving 90% of this plan is proposed as the Basic (VG) target.		
4 (i)	Development of Career Succession Plan at every level.	Yes/No	5.0	Yes	Not Applicable	Not Applicable	Not Applicable	No	As per advice of MOU Task Force / DPE.		
4 (ii)	Training on Project Management	Mandays	3.0	20	18	16	14	12	As per advice of MOU Task Force / DPE.		
5	% fulfilment of Plan for carrying out Competency Mapping of employees	%	5.0	100	90	80	70	60	During 2012-13, carrying out competency mapping for 90% officers in JG-F&G (CMs & DGMs) planned and same proposed as the Basic (VG) target.		
Sub Total (A):			25.0								
B Performance Management											
6	To ensure implementation of Bell Curve Approach in PMS rating	Yes/No	4.0	Yes	Not Applicable	Not Applicable	Not Applicable	No	If NRL follows Bell Curve Approach in PMS ratings for 2012-13, 'Excellent' rating would be achieved, otherwise 'Poor'.		
7	Linkage of Developmental Plan of Executives with Performance Management System	Yes/No	3.0	Yes	Not Applicable	Not Applicable	Not Applicable	No	If NRL is able to link Dev. Plan of Executives with PMS in 2012-13, 'Excellent' rating would be achieved, otherwise 'Poor'.		
8	Implementation of PRP linked to PMS	Yes/No, details	3.0	Yes	Not Applicable	Not Applicable	Not Applicable	No	During 2012-13, NRL has planned to link PRP with PMS as per the HR Policy. Achieving same would qualify for 'Excellent' rating, otherwise, 'Poor'		
Sub Total (B):			10.0								

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S.N	Criterion	Unit	Weightage Marks	Criterion Value 2012-13					Remark	Documentary Evidence	
				1	2	3	4	5			
				Excellent	Very Good	Good	Fair	Poor			
C	Recruitment, Retention & Talent Management										Internal Performance Certificates.
9	Manpower Rationalisation through Voluntary retirements / Redeployment / Any other	%	5.0	100	90	80	70	60	Manpower rationalisation through job enrichment planned to be carried out for 10 employees during 2012-13. Achieving 90% of this plan proposed as Basic (VG) target.		
10	Attrition as % of total employees	%	5.0	2.80	3.00	3.20	3.40	3.60	Attrition is envisaged to be limited to 3.0% of total employees (considered as 844) and same proposed as the Basic (VG) target.		
11	Presence of Mentorship Development Programme - Nos. of Mentors & Mentees	Yes/No; Numbers	5.0	32	30	29	28	27	NRL has planned to introduce Mentorship Dev. Prog. in 2012-13 involving 30 Mentors & Mentees. Same proposed as Basic (VG) target.		
12	Formulation / Implementation of systems for management of Talent such as - Job rotation system, reward system, sponsoring sr. executives for Advanced Management Programme, growth opportunities etc.	Schemes / Initiatives & their details	5.0	53	50	48	46	44	It is envisaged to formulate and implement system for mgmt. of talent involving job rotation (15), reward scheme (30) and sponsoring sr. executives for mgmt. prog. (5), totaling 50 employees.		
Sub Total (C):			20.0								
D	Enabling Creativity & Innovation										
13	No. of nominations / entries submitted for National Awards (PM Shram Awards, Vishwarkarma Rashtriya Puraskar)	Nos. of nominations / entries submitted for national awards	5.0	3	2	1	-	-	NRL proposes to nominate / send entries of two outstanding employees for National Awards.		
14	Number of suggestions generated per employee per year	Nos. per employee	5.0	0.11	0.10	0.09	0.08	0.07	It is envisaged to generate 1 suggestion per 10 employees in various fields. Considering 844 employees, no. of suggestions per employee works out to 0.10 and same proposed as the Basic (VG) target.		
15	% of Quality Circle projects completed against total Quality circle projects undertaken in a year	% fulfilment	5.0	60	50	40	30	20	Completing 50% of total Quality Circle projects undertaken for implementation during 2012-13 has been planned and same proposed as the Basic (VG) target.		
Sub Total (D):			15.0								



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S.N	Criterion	Unit	Weightage Marks	Criterion Value 2012-13					Remark	Documentary Evidence	
				1	2	3	4	5			
				Excellent	Very Good	Good	Fair	Poor			
E	Employee Relations & Welfare										Internal Performance Certificates.
16	Effectiveness of Grievance Redressal system - % of grievances settled vis-à-vis received during the year	% settlement	4.0	90	80	70	60	50	Redressal of 80% grievances received has been planned and same proposed as the Basic (VG) target.		
17	Pension, medicare, Yoga classes to reduce stress where the job is stressful, setting up wellness centre such as Gym etc.	Number of programmes	4.0	5	4	3	2	1	It has been planned to organise four programmes for redcing stress and promoting better, healthy living for employees. Same proposed as the Basic (VG) target.		
18	Employee satisfaction survey - ESI measure in %	%	4.0	400	350	300	250	200	Employee Satisfaction survey in 2012-13 is planned to be carried out for executive employees. ESI shall be calculated as percentage of total points recorded in a scale from 1 to 5 divided by total number of questions. Basic target proposed at 350%.		
19	Formulation & Implementation of social security scheme	Yes/No	4.0	Yes	Not Applicable	Not Applicable	Not Applicable	No	A Social Security Scheme is planned to be formulated and implemented in 2012-13 covering areas like Group Savings Linked Insurance; Group Accident Scheme; Group Life Insurance; Voluntary PF; Benevolent Scheme.		
20	Number of structured meetings with employees' representatives	Number of meetings	4.0	12	10	8	6	4	Ten structured meetings with employees' representatives planned and same proposed as Basic (VG) target.		
Sub Total (E):			20.0								
F	HR Branding & Excellence - Indicate achievement in this field for initiatives such as:										
21	Participation in survey conducted by external agencies (Employer of choice, Best employer, Best place to Work etc.)	Details regarding the initiatives to be given along with achievements (targets specified as % achievement against plan)	2.5	100	80	60	40	20	Participation in two surveys conducted by external agencies planned. Achieving 80% of this plan has been proposed as the VG target.		
22	Review / Revisit / Re-engineer HR Policy for meeting changing business priorities.		2.5	Yes	Not Applicable	Not Applicable	Not Applicable	No	Revised HR Policy planned to be finalised within the year.		
23	Benchmarking projects undertaken in area of HR		2.5	100	80	60	40	20	Two HR projects of NRL are planned to be benchmarked in 2012-13 against those from other three North East refineries. Achieving 80% of this plan has been proposed as the Very Good target.		
24	Organisation Culture Building initiatives		2.5	100	80	60	40	20	Initiatives of three employees having significant contribution towards culture building of the organisation are planned to be recognised and suitably rewarded. Achieving 80% of this plan has been proposed as the Very Good target.		
Sub Total (F):			10.0								
Grand Total:			100.0								

(MOU 2012-13 Targets)

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Annexure on R&D Parameters & Targets

S.N	Criterion	Unit	Weightage Marks	Criterion Value MOU 2012-13					Very Good Target 2011-12	Documentary Evidence
				1	2	3	4	5		
				Excellent	Very Good	Good	Fair	Poor		
RESEARCH & DEVELOPMENT										
1	Total R&D Expenditure as % of PAT	%	2.5	0.50	0.48	0.46	0.44	0.42	New Parameter	Annual Report
2	Project 1: Flue Gas Treating Unit in Sulphur Recovery Block to increase efficiency, creation of demonstrative plant.	Date of completion of BEDP	1.0	01-02-2013	15-02-2013	28-02-2013	15-03-2013	31-03-2013	New Parameter	Verification of achievement, evaluation / rating of each project by Independent Expert / Research Advisory Committee of NRL.
3	Project 2: Development of Refinery Model in Process Industry Management System (PIMS) software to carry out simulation run for process units	Date of development of Model	1.0	15-01-2013	01-02-2013	15-02-2013	28-02-2013	15-03-2013	New Parameter	
4	Project 3: Conducting simulation studies on blend components for MS production.	Date of completion of Studies	0.5	01-02-2013	15-02-2013	28-02-2013	15-03-2013	31-03-2013	New Parameter	
Sub-Total (R&D)			5.0							

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S.N	Criterion	Unit	Weightage Marks	Criterion Value MOU 2012-13					Very Good Target 2011-12	Documentary Evidence
				1	2	3	4	5		
				Excellent	Very Good	Good	Fair	Poor		
	SUSTAINABLE DEVELOPMENT									
1	Whether Specific SD Plan and Budget passed by Board or its Designated Committee	Yes/No								Minutes of Board Meeting
2	SD Committee Details	Mark	0.5	Based on Table 1 of SD Guideline					New Parameter	Minutes of Board Meeting
3	Total SD Expenditure as a percentage of PAT	% of Budget	1.0	100	95	90	85	80	New Parameter	Annual Report
4	SD PROJECT IMPLEMENTATION BY NRL:									
4 (i)	Project 1: Reuse of Contaminated Rain Water and Storm Water in the Refinery.	Date of completion of Detail Engineering	0.5	01-02-2013	15-02-2013	28-02-2013	15-03-2013	31-03-2013	New Parameter	Verification of achievement, evaluation / rating of each project by Independent External Agency / Expert / Consultant.
4 (ii)	Project 2: Installation of 100 KW solar photovoltaic panel.	Date of Purchase Order	0.5	01-12-2012	15-12-2012	01-01-2013	15-01-2013	31-01-2013	New Parameter	
4 (iii)	Project 3: Reuse of treated effluents to ensure 'zero' discharge of effluents from the Refinery.	% of treated effluent	0.5	100	95	90	86	81	95	
4 (iv)	Project 4: "Carrying Capacity" study for the receiving atmosphere.	Date of submission of Study Report	0.5	01-01-2013	15-01-2013	01-02-2013	15-02-2013	01-03-2013	New Parameter	Concurred and passed by the "SD Committee of the Board" of NRL.
4 (v)	Project 5: SD Reporting for 2012-13 as per GRI G3 guidelines.	Date of publication of Report	0.5	01-01-2013	15-01-2013	01-02-2013	15-02-2013	01-03-2013	New Parameter	
	Sub Total SD Project Implementation		2.5							
5	No. of projects evaluated by an Independent External Agency / Expert / Consultant, etc.	Mark	0.5	Based on Table 4 of SD Guideline					New Parameter	Report from Agency
6	Publication of SD Performance Report (as a part of Company's Annual Report)	Yes/No	0.5	Based on Table 5 of SD Guideline					New Parameter	Annual Report
	Sub-Total (Sustainable Development)		5.0							

The prescribed tables to be utilised during evaluation of SD parameters are enclosed at Page No. 13.

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Sl. No.	Activity	Yes / No
1	Whether Specific SD Plan and Budget passed by Board or its Designated Committee	No. and Date of Board Resolution
1	Yes, both SD Plan and Budget passed by Board.	Yes. Circular Resolution No. 6/2011-12 dtd. 01.12.2011

Table 1. SD Committee Details ()

Board level Designated Committee Name	Chairman of Board level Designated Committee	Number of regular meetings held	Key decisions during the year
1	2	3	4
Board Sub-Committee on SD	Shri J.P. Rajkhawa		

Total Score for this Table	0.5
Score allotted by the Task Force	

Table 2. Total SD Expenditure as a percentage of PAT

* Target value as percentage of PAT (on a five-point scale: Para 6.5.2 of Guidelines)	Total expenditure (Current FY) (Rs lakhs)	Profit after tax (Previous FY) (Rs lakhs)	Actual Expenditure as % of PAT
1	2	3	4
Rs. 50 Lakh plus 0.1% of PAT of previous year in excess of Rs. 100 crore.			

Total Score for this Table	1.0
Score allotted by the Task Force	

* Note:- The projected annual expenditure as % of the PAT for the performance year will be considered as target for the year.

Table 3. Projects Chosen by CPSE

Sl. No.	Schedule A/B	Project activity (Please refer Annex-I)	Performance Indicator (Please Refer Annex-II and para 6.5.3 of Guidelines)	Total expenditure on Project / Activity (Rs lakhs)	Duration S / M / L	Target Set (on a five-point scale: Para 6.5.3 of Guidelines)	Target Achieved
1	2	3	4	5	6	7	8
1	A	Reuse of Contaminated Rain Water and Storm Water in the Refinery.	Date of compln. of detailed engg.				
2	A	Installation of 100 KW solar photovoltaic panel.	Date of PO				
3	B	Reuse of treated effluents to ensure 'zero' discharge of effluents from the Refinery	% of treated effluent				
4	A/B	"Carrying Capacity" study for the receiving atmosphere.	Date of submission of study report				
5	A/B	SD Reporting for 2012-13 as per GRI G3 guidelines.	Date of publication of report				

Total Score for this Table	2.5
Score allotted by the Task Force	

Table 4. Evaluation of Projects

No. of projects evaluated by an Independent External Agency / Expert / Consultant, etc.

Total Score for this Table	0.5
Score allotted by the Task Force	

Table 5. Publication of SD Performance Report

Activity	Yes / No	Mode of SD Report (If reported, whether a stand-alone SD Report or a part of Annual Report etc.)
1	2	3
SD Performance Report		

Total Score for this Table	0.5
Score allotted by the Task Force	

Total Score of all Tables	5.0
Total allotted score for all Tables	

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Annexure on CSR Parameters & Targets

S.N	Criterion	Unit	Weightage Marks	Criterion Value MOU 2012-13					Very Good Target 2011-12	Documentary Evidence
				1	2	3	4	5		
				Excellent	Very Good	Good	Fair	Poor		
CORPORATE SOCIAL RESPONSIBILITY										
1	Total CSR Expenditure as % of PAT	%	1.0	2.00	1.80	1.60	1.40	1.20	1.80	Annual Report
2	Project 1: "Niramoy" Mobile Medical Camps for providing health care in villages surrounding the Refinery.	No. of Camps	1.0	189	180	171	162	154	180	Third party certification.
3	Project 2: "Paricchannata" for creation of Hygenic villages through clean sanitary facilities to BPL families within 5 KM radius of the Refinery.	No. of Sanitation Facilities	0.5	53	50	48	46	44	50	
4	Project 3: "Prerona" award of scholarship for promotion of education for girl-child in schools within 10 KM radius of the Refinery.	No. of Girl Students	1.0	293	279	265	252	239	215	
5	Project 4: "Swa Nirbhar" for promotion of livelihood for educated unemployed youths in areas around the refinery under supervision of Government authorities through forward & backward linkages.	No. of Beneficiaries	0.5	368	350	333	316	300	New Parameter	
6	Project 5: "Khel Prashikshan" for training and development of talents of budding football players below 15 years.	No. of Beneficiaries	1.0	37	35	33	31	29	New Parameter	
Sub-Total (CSR)			5.0							

(MOU 2012-13 Targets)

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Numaligarh Refinery Limited
CSR MOU FOR 2012-13
ANNEXURE-XI of MOU GUIDELINE [TABLE-1]
DETAILS OF 5 CHOSEN PROJECTS

Sl. No.	Name of the Project	Starting Date	Completion Date	Amount Allotted for 2012-13 (Rs.)	Date of Completion of Need Assessment/ Baseline Survey & Name of Agency	Name of Implementing Agency and Date of Appointment	Amount spent on Documentation and Dissemination	Name of Monitoring Agency	Brief Details of Evaluation Report (Separate Sheet to be Attached)
1	2	3	4	5	6	7	8	9	10
1	Project 1: "Niramoy" for providing Health care support to nearby population through Mobile Medical Camps in villages around the Refinery.	01.04.2012	31.03.2013	3,500,000	02.03.2012 (By M/s Centre for Development and Peace Studies, Guwahati)	Vivekananda Kendra NRL Hospital/ Nearer to implementation of project	17,500	Being finalised before start date of the project.	
2	Project 2: "Paricchannata" for creation of Hygienic villages through clean sanitary facilities to BPL families within 5 KM radius of the Refinery.	01.04.2012	31.03.2013	800,000	02.03.2012 (By M/s Centre for Development and Peace Studies, Guwahati)	Village Development Committee/Nearer to implementation of project	2,000	Being finalised before start date of the project.	
3	Project 3: "Prerona" award of scholarship for promotion of education for girl-child in schools within 10 KM radius of the Refinery.	01.04.2012	31.03.2013	500,000	02.03.2012 (By M/s Centre for Development and Peace Studies, Guwahati)	Teachers co-ordination Committee of nearby schools under the chairmanship of School Inspector, Golaghat/Nearer to implementation of project	5,000	Being finalised before start date of the project.	
4	Project 4: "Swa Nirbhar" for promotion of livelihood for educated unemployed youths in areas around the refinery under supervision of Government authorities through forward & backward linkages.	01.04.2012	31.03.2013	3,750,000	02.03.2012 (By M/s Centre for Development and Peace Studies, Guwahati)	Through a committee to be constituted with representative from district administration, NRL and representative from public/Nearer to implementation of project	9,375	Being finalised before start date of the project.	
5	Project 5: "Khel Prashikshan" for training and development of talents of budding football players below 15 years.	01.04.2012	31.03.2013	1,000,000	02.03.2012 (By M/s Centre for Development and Peace Studies, Guwahati)	Through Assam Football Association / Nearer to implementation of project	2,500	Being finalised before start date of the project.	
	TOTAL			9,550,000			36,375		

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Numaligarh Refinery Limited
CSR MOU FOR 2012-13
ANNEXURE-XI of MOU GUIDELINE [TABLE-2]
Format for List of All Projects / Activities Reported to TISS HUB

Sl. No.	Name of the CSR Project / Activity	Date of Reporting of Details to TISS Database	Date of Acceptance Conveyed by TISS
(1)	(2)	(3)	(4)
1	Project 1: "Niramoy" for providing Health care support to nearby population through Mobile Medical Camps in villages around the Refinery.		
2	Project 2: "Paricchannata" for creation of Hygenic villages through clean sanitary facilities to BPL families within 5 KM radius of the Refinery.		
3	Project 3: "Prerona" award of scholarship for promotion of education for girl-child in schools within 10 KM radius of the Refinery.		
4	Project 4: "Swa Nirbhar" for promotion of livelihood for educated unemployed youths in areas around the refinery under supervision of Government authorities through forward & backward linkages.		
5	Project 5: "Khel Prashikshan" for training and development of talents of budding football players below 15 years.		

Numaligarh Refinery Limited
CSR MOU FOR 2012-13
ANNEXURE-XI of MOU GUIDELINE [TABLE-3]
Details of CSR Expenditure

Sl. No.	Item	Amount in Crores or Percentage
(1)	(2)	(3)
1.	PAT for the year under review	
2.	CSR expenditure	
3.	CSR expenditure a percentage of PAT	
4.	CSR expenditure as percentage of minimum prescribed	
5.	Training expenditure on CSR (to be treated as CSR expenditure)	
6.	Unspent Balance amount of CSR Budget rolled over to the following year	
7.	Contribution to CSR Hub as percentage of CSR budget	