



PAST PERFORMANCE (LAST 5 YEARS)

S.N.	Criterion	Unit	2007-08	2008-09	2009-10	2010-11	2011-12
a)	Financial Performance Indicators						
i.	Gross Margin / Gross Block	%	31.06	28.62	28.87	16.98	21.97
ii.	Net Profit / Net Worth	%	25.98	18.52	18.73	10.74	13.04
iii.	Gross Profit / Capital Employed	%	30.56	29.53	29.05	15.50	20.53
b)	Financial Indicators - Size						
i.	Gross Margin	Rs.in crores	950.77	888.19	957.89	616.33	801.99
ii.	Gross Sales	Rs.in crores	8,764.16	8,974.91	7874.09	8972.18	10614.58
c)	Financial Returns						
i.	PBDIT / Total Employment	Rs.Lacs / Employee	133.34	113.43	116.39	75.44	93.20
d)	Refinery Crude Throughput	TMT	2568	2251	2619	2250	2593
e)	Total Distillates (LD+MD)	% wt. on crude	84.84	84.72	85.32	84.70	91.52
f)	Specific Energy Consumption	MBN	66.2	70.7	67.6	67.6	59.7
g)	No. of loss-time-accidents per million man-hours worked	Frequency	0	0	0	0	0

MoU 2013-14
Approved by DPE/TF

Signed

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