

Numaligarh Refinery Limited
(A Govt. of India Enterprise)



EXPRESSION OF INTEREST (EOI)

FOR EXPRESS CARGO SERVICE For NUMALIGARH REFINERY LIMITED.

September, 2019

1.0 TEXT OF ADVERTISEMENT

NUMALIGARH REFINERY LIMITED

**PO: Numaligarh Refinery Project,
District- Golaghat, Assam,
India, 785699**

INVITATION FOR EXPRESSION OF INTEREST

Numaligarh Refinery Limited invites sealed Expression of Interest (EOI) under National Competitive Bidding (NCB) process from reputed Indian Transport Houses meeting the qualification criteria to participate in tender for **“Express Cargo Service for Numaligarh Refinery Limited”** for transporting various kinds of material ordered by NRL on Pan India Basis.

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website www.nrl.co.in

Last date for submission of EOI is 14.10.2019 up to 1500 hrs. Sealed envelope containing your expression of interest should be super-scribed **“EXPRESS CARGO SERVICE FOR NUMALIGARH REFRINRY LIMITED”** on the top cover, and should be sent to:-

**General Manager (Commercial) I/c.
3rd Floor, Administrative Building
Numaligarh Refinery Limited,
PO: Numaligarh Refinery Project,
District- Golaghat, Assam,
India, 785699**

Applicants meeting the qualification criteria may be invited for presentation / proposal before the technical committee committee of NRL.

Note: NRL or any of its designates reserves the right to cancel this request for EOI and/or invite afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reason. Information provided at this stage is indicative and NRL reserves the right to amend/add further details in the EOI.

2.0 LETTER OF INVITATION

**Numaligarh Refinery Limited,
Pankagrath, PO: Numaligarh Refinery Project,
District- Golaghat, Assam,
India, 785699**

No.NRL/ EOI/ECS /001

Dated: 24.09.2019

Dear Sir/Madam,

Queries if any may be referred in writing to the G.M (Comml) I/c, at the above mentioned address or Telephone No. 9435331248 / 9435152833 / 9435152011 or at E-mail: [monikanchan.das@nrl.co.in/](mailto:monikanchan.das@nrl.co.in) [samiran.gogoi@nrl.co.in/](mailto:samiran.gogoi@nrl.co.in) diganta.das@nrl.co.in

S. No.	Critical Dates	Date	Time
1.	Publishing Date	24.09.19	
2.	Document Download Start Date	24.09.19	11:00A.M
3.	Document Download End Date	14.10.19	03:00P.M
4.	Bid Submission Start Date	24.09.19	11:00A.M
5.	Bid Submission End Date	14.10.19	03:00P.M
6.	Bid Opening Date	15.10.19	11:00A.M

Yours faithfully,

G.M (Commercial) I/c.
For & on behalf of Numaligarh Refinery Limited

Encl.: EOI Document.

3.0 Refinery Background:

M/s Numaligarh Refinery Limited is a State Of The Art 3.00 MMTPA Refinery located at Numaligarh – a PSU under MOP&NG. It specializes in production of Middle Distillates and value added petroleum products. It operates 02 modern marketing terminals to cater to its customer base.

4.0 Aims & Objectives of the EOI:

Numaligarh Refinery Limited procures various kinds of material / spares/ equipment / machinery etc. from vendors located all over India. Timely delivery of the material within the stipulated contractual delivery date on FOR NRL basis is the guiding principle for all such procurement actions. Overshooting the CDD period can have detrimental effect on the smooth operation of the plant and its production targets. As such NRL is looking for reputed fast cargo service providers having proven credential in this field to transport the items ordered on different vendors spread all over India in the shortest possible time.

5.0 Need for Express Cargo Service.

Numaligarh Refinery Limited:-

- a. Operating a 3.00 MMTPA Refinery.
- b. Projects worth Rs. 1500 Crores or more is under various stages of implementation.
- c. A Green Field Bo-Refinery is under construction.
- d. The Refinery is on the verge of a massive capacity expansion drive to 9.00 MMTPA.
- e. Cross Country Pipeline projects 02 no under implementation.
- f. Diversification to new business areas initiated

The above are a few of the major areas where NRL has channelized its resources and is in need of a reliable business partner of equal footing for transporting its ordered material / consignment from various parts of India to its ultimate destination so that there is no time and cost over-run for want of material.

6.0 Qualification Criteria

- a. Should be a reputed transport house.
- b. Have its branches/ offices all over India.
- c. Have its own fleet for transportation.
- d. Have sound financial background. Financial results of last 03 financial years to be attached.
- e. Experience in handling cargo of Industrial nature.
- f. This not an EOI for Normal Transportation service. The party should be able to demonstrate that it can transport material on fast mode and indicate the time limit as desired in **Annexure A** for evaluation purpose.
- g. Documentary evidence of having operated such service in similar industry will be an added advantage.

7.0 ANNEXURE A:_

Bidders are required to submit their best transportation period from the following destinations:-

<u>From</u>	<u>To</u>	<u>Time Period</u>
Mumbai Region	NRL FOR Basis*	
Ahmedabad	NRL FOR Basis*	
Surat	NRL FOR Basis*	
Nagpur	NRL FOR Basis*	
Delhi Capital Region	NRL FOR Basis*	
Chennai	NRL FOR Basis*	
Bengaluru	NRL FOR Basis*	
Kolkata	NRL FOR Basis*	

This is a demonstrative chart for evaluation and review purpose only. Place of Goods Origin will differ based on location of order placement.

*** Special Memo:- Interested bidders also have the option of submitting their best transportation time/ period up to their Warehouse / Go-down Ex- Guwahati basis from the destinations given in Annexure A above.**

Note:-

1. Based on inputs provided by prospective bidder in the EOI the parties may be invited for a round of discussion at NRL site and may be requested to present their credentials in detail to NRL authorities.
2. This EOI is for a Fast Mode of Surface Cargo Service for NRL.
3. Based on the response to the EOI NRL will float a tender after obtaining necessary feedback from interested prospective bidders which will finally culminate into lining up an Annual Rate Contract with the successful party on a long term basis.
4. Maximum Weight Limit per cargo for the express Cargo Service will be around 10 MT.
5. Only original transport house is requested to participate. Tie up or collaborative firms or consortium is debarred from participating in this EOI.

8.0 Condition under which EOI is issued:

The EOI is not an offer and is issued with no commitment. NRL reserves the right to withdraw EOI and or vary any part thereof at any stage. NRL further reserves the right to disqualify any vendor, should it be so necessary at any stage.

9.0 Last date of submission of EOI:

The last date of submission of EOI is 14.10.2019 (03:00 PM.)
Bid Opening Date & Time is 15.10.2019 (11:00 AM)

10.0 FORMATS FOR SUBMISSION:

FORMAT – 1

APPLICANT’S EXPRESSION OF INTEREST

To,

**The General Manager (Commercial) I/c.
Numaligarh Refinery Limited,
Pankagrang, PO: Numaligarh Refinery Project,
District- Golaghat, Assam,
India, 785699**

SUB: SUBMISSION OF EXPRESSION OF INTEREST FOR EXPRESS CARGO SERVICE FOR NUMALIGARH REFINERY LIMITED.

Dear Sir,

In response to the Invitation for Expressions of Interest (EOI) published for the above purpose, please find herewith our proposal along with all relevant information for further needful and review at your end. We will be available to share our business proposal and modus operandi of conducting the cargo service and present our case to NRL authorities as and when requested to do so.

Sincerely Yours,

Signature of the applicant

[Full name of applicant]

Stamp.....

Date:

Note: This is to be furnished on the letter head of the organization.

Desired Enclosures:-

- I. EXPERIENCE CHART clearly stating past and present work experience in this field of work.**
- II. Fleet Strength indicating the type and capacity of the vehicles (Tentative)**
- III. Organizational Chart**
- IV. Information on Branch Network in India.**
- V. Financial Strength / Financial Results duly audited for the last 03 years.**
- VI. Information/documents as desired in this EOI under Qualification Criteria (6.0).**
- VII. Any other information relevant to the proposal.**

Declaration by the Bidder

WE HEREBY CONFIRM THAT WE ARE INTERESTED IN COMPETING FOR THE PROPOSAL OF EXPRESS CARGO SERVICE FOR NUMALIGARH REFINERY LIMITED.

All the information provided herewith is genuine and accurate.

Authorized Person's Signature:

Name and Designation:

Date of Signature:

Note: The declaration is to be furnished on the letter head of the organization.