



Tender Ref No: TP/082176C/NRL/PQ/092

**NOTICE INVITING TENDER** 

Page 1 of 8

#### **TENDER DETAILS**

JOB NAME: SUPPLY OF ANALYSER AT NUMALIGARH REFINERY LIMITED

Tender Publish Date: 02-02-2023

**Contact Details of MPMC:** 

Name: Mr. Balakrishnan

**Designation:** Joint General Manager

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#### **Tender Schedule**

S.No.	Title	Date & Time
1	Tender Publish Date	02-02-2023
2	Tender document download start date	02-02-2023
3	Tender document download end date & time	23-02-2023 at 3.00 PM
4	Pre-Bid Clarification End Date	17-02-2023
5	Bid Submission start date	21-02-2023 at 3.00 PM
6	Bid Submission end date & time	23-02-2023 at 3.00 PM
7	Bid opening date & time (Technical Bid)	24-02-2023 at 3.00 PM

#### **SCOPE OF WORK:**

On behalf of OWNER (NRL), M/s Technip Energies India Limited (TP) as MPMC invites e-Bids for SUPPLY OF ANALYSER listed below for NREP on Open Domestic Competitive Bidding under Single Stage Two- Bid system (Part-1: Techno-Commercial Bid and Part -2: Priced Bid) from competent Bidders with sound Technical and Commercial capabilities fulfilling the Qualification Criteria as stated below.

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S.No.	TAG No.	Description	Qty
1	1P38 – AT – 420001	ANALYSER	1
2	1P38 – AT – 810002	ANALYSER	1
3	1U58 – AT – 840002	ANALYSER	1

The scope mentioned above is indicative and detailed scope is mentioned in the Material Requisition No: **TP-1ZZZA-IC-RFQ-0001-D2** 





Tender Ref No: TP/082176C/NRL/PQ/092

**NOTICE INVITING TENDER** 

Page 2 of 8

#### **SALIENT FEATURES OF NOTICE INVITING TENDER (NIT)**

1	Tender No.	er No. TP/082176C/NRL/ PQ/092	
2	Type of Tender	DOMESTIC COMPETITIVE BIDDING (E-BIDDING)	
3	Mode of Tendering	Open Tender- Single Stage, Two-Bid system	
4	Name of Work	Supply of ANALYSER for Numaligarh Refinery Limited	
5	Tender Fee	NIL	
6	Pre-Bid Meeting	Not Applicable	
7	Earnest Money Deposit (EMD)	INR 3,18,000/- (INR Three Lakhs and Eighteen Thousand only)  The details of Contact Persons for any query/clarification/communication and Postal address for submission of EMD security/ any other document:  Mr. Sekar Hirudhayam, Project Procurement Manager Technip Energies India Limited, Technip Centre, 19, Velachery Main Road, Guindy, Chennai – 600032 Tel: +91-44-22303134 Email: sekar.hirudhayam@technipenergies.com and CC to: thanu.subbiah@technipenergies.com; Balakrishnan.rangaraju@technipenergies.com jeyaraman.rangaraj@technipenergies.com	
8	Delivery Schedule	O9 Months from the date of LOA on "DAP – NRL Site Basis"  Note: Client / NRL may opt to exclude transportation from Bidders scope, in such case delivery shall be as follow:  O8 Months – FOT Dispatch point basis from the date of LOA / PO (Which ever earlier). (Date of LR shall be considered as date of delivery)  Note:  Delivery of the material within the stipulated period is the principal essence of this tender. Offers not meeting the delivery schedule shall not be considered for evaluation.	
	BIDDER QUALIFICATION	-	
9	Intending Bidders shall meet all the minimum qualification criteria detailed below to qualify. The Bidders shall have to furnish proof of their qualification credentials and other relevant documents mentioned in the Bidding Document along with the Part-I (Techno-commercial bid).		
9.1	a. Bidder should have successfully executed one similar* job in the past 10 (ten) years form the date on Enquiry/NIT. Accordingly, bidder to submit the following supporting documents of this referred system for the compliance:  - Copy of purchase/work order/ agreement copy (containing the job description, item details, work order no., date of order) awarded in the name of bidder by client/EPC/EPCM.		





Tender Ref No: TP/082176C/NRL/PQ/092

#### **NOTICE INVITING TENDER**

Page 3 of 8

- Copy of GRN/ proof of receipt of system at site.
- Copy of certificate/ minutes of meeting/ commission report on successful completion of job, certified/ singed by client//EPC/EPCM.

Note 1: Similar\* job: Supply, erection/ installation & Commission (or Supply, supervision in erection/ installation & Commission) of any process analyzer (Complete Process Analyzer system with sample handling system) in any Hydrocarbon (Oil/ Gas) Processing Industry (i.e. Hydrocarbon (HC) Oil Refinery/ Natural Gas (HC) processing Industry)/ Petrochemical Industry in India.

b. The bidder can be original analyser manufacturer (OEM) of offered analyser systems or an authorized dealer/system integrator of OEM of offered Analyser System.

Bidders who are authorized dealer/ system integrator of OEM of offered Analyser System should furnish written agreement from OEM clearly indicating scope of responsibilities as mentioned below and dealership certificate/ system integrator certificate/ authorization certificate along with the bid. The document must be signed by Analyser manufacturer corporate level signatory.

- OEM assumes complete responsibility and provides written guarantee for their involvement with the bidder in all phases of work including engineering, assembly, integration and testing of the system, commissioning and ensures completion of contract for their supplied items in case of bidder failing to do so.
- Analyser Sample Handling System and sample return scheme drawing shall be designed or vetted by the OEM.
- OEM shall indicate make of critical components of Sample handling system, which can be either supplied by OEM or can be procured by bidder.
- Authorized dealer of OEM shall submit authorization letter from OEM to quote on their behalf with OEM guarantee for supply and services.
- OEM's representative /or factory trained/ qualified engineer certified by OEM shall be present during FAT and for Site Services.
- c. Bidder shall have well established service support setup and experience of providing satisfactory maintenance services in India for the quoted analyzer systems. Bidder shall submit Details of Service Centre's and information on service support facilities.
- d. OEM shall guarantee continuous service support (logistics) for at least (10) ten years in India for quoted analyzer system. The supplied analyser system shall not be withdrawn by analyser manufacturer from Indian market in next (10) ten years from the date of placement of order. Bidder and OEM shall continue to support the purchaser in providing back-up engineering, maintenance support and spare part support for a period of 10 years from the date of Expiry of Warranty. A Declaration to the effect shall be provided by the bidder & the analyser manufacturer with the offer.

Note: Following documents which are asked to submit for PQC shall be ensured with the Bid: Authorization letter from OEM, Documentary evidence for in house facility of bidder, OEM undertaking for services support, Documentary evidence of other requirement as mentioned above.

9.2 COMMERCIAL EXPERIENCE CRITERIA: Not Applicable to this Tender

9.3 FINANCIAL CRITERIA:





Tender Ref No: TP/082176C/NRL/PQ/092

**NOTICE INVITING TENDER** 

Page 4 of 8

Reference

(Page no., Clause

The Annual Turnover of Bidder shall be equal to or more than INR 95,34,000/-(Indian Rupees Ninety-Five Lakhs and Thirty-Four Thousand only) during preceding 3 (Three) Financial Years.

9.3.1

For fulfilling the financial criteria an audited balance sheet and profit & loss account of the Bidder shall be considered as acceptable proof.

Published Annual Report available in the public domain shall also be acceptable.

Note: If the financial Statement(s) is prior to implementation of GST, and the Excise Duty is shown extra in the Financial Statement, the Turnover shall be inclusive of Excise Duty but excluding other income.

Bidder shall have Positive Net Worth for the immediately preceding financial year as per the latest Audited Report.

To establish the Positive Net Worth, Bidder shall furnish the latest Audited Financial Statement including Auditors reports, Audited Balance Sheet, Profit & Loss Account, Notes, Annexure (if any) etc.

The net worth means paid up share capital, share application money pending allotment\* and reserve # less accumulate losses and deferred expenditure to the extent not written off.

Net worth shall be calculated using the following formula:

Description

Net Worth (A+B+C-D-E)

# Reserves to be considered for net-worth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

\*Share application money pending allotment will be considered only in respect of share to be allotted.

Values

	2000.1511011	(In currency)	etc.)
	Paid up Share capital (A)		
9.3.2	Add: Share Application Money pending allotment (B)		
	Add: Reserves (As defined above) (C)		
	Less: Accumulated Losses (D)		
	Less: Deferred Revenue Expenditure to the extent not written off (F)		

Accordingly, the definition of net-worth shall be as follows:

Annual Financial details shall have to be submitted along with the original offer within the bid due date. The Financial details submitted after bid due date will not be considered for evaluation, however, any missing document (issued prior to the bid due date) pertaining to the details furnished in the offer shall be allowed for submission.

For 9.3.1 above, in case the Financial Year closing date is within 9 months of bid due date and Audited Annual Report of immediate preceding financial year is not available, Bidder has the option to submit the financial details of the previous year immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate preceding financial years.





Tender Ref No: TP/082176C/NRL/PQ/092

#### **NOTICE INVITING TENDER**

Page 5 of 8

Example, in case, Audited Annual Report of immediate preceding Financial Year (year ending 31st March) is not available and where bid closing date is up to 31st December, the financial details of the previous year immediately prior to the last financial year may be submitted However, in case the bid closing date is after 31st December, it is compulsory to submit the financial details of the immediate preceding financial year only.

Any of the following documents furnished by the Bidder in support of above clause shall be acceptable:

- A) Audited published Annual Report; OR
- B) Audited Balance Sheet and Profit & Loss statement; OR
- C) Financial statements duly certified by a practicing Chartered Accountant (not being an employee or a Director and not having any interest in the Bidder's company) where audited accounts are not mandatory as per law.

Audited Annual Report / financial statements needs to be accompanied with UDIN number, which is mandatory from July 2019 onwards. Any Financial Report which is issued after July 2019 onwards without UDIN shall not be considered for evaluation.

Annual Financial details shall have to be submitted along with the original offer within the bid due date. The Financial details submitted after bid due date will not be considered for evaluation, however, any missing document (issued prior to the bid due date) pertaining to the details furnished in the offer shall be allowed for submission

The failure to meet Annual Turnover (ATO) criteria as per clause 9.3.1 & Net Worth Criteria as per clause 9.3.2 mentioned above will render the bid to be summarily rejected.

Working Capital: The Bidder must have a minimum Working Capital of amount equivalent to INR 31,78,000/- (Indian Rupees Thirty-One Lakhs Seventy-Eight Thousand Only) as per immediate proceeding financial year Audited Annual Report. Working Capital shall be Current Assets minus Current Liabilities.

If the Bidder's working capital is inadequate, the Bidder should furnish a letter for line of credit from any scheduled bank in India having net worth not less than INR 100 Crore, confirming the availability of the fund-based line of credit for the respective amount specified above, irrespective of overall position of the working capital.

The "Line of Credit" shall be for the total value of Working Capital as per the requirement indicated under BQC. In case of tender having multiple Groups, the Bidder shall submit the Line of Credit for the Total value of Working Capital as per BQC of the Groups being participated by the Bidder.

#### 10 DOCUMENTATION

The Bidder shall, in his own interest, furnish complete documentary evidence, as under, to justify that the Bidder meets the Qualification Criteria as given above.

Bidders are required to submit all such experience(s) (PTR) meeting the BQC along with relevant supporting documents in the first instance itself, along with the bid to justify that the Bidder meets the Qualification criteria as given above. Accordingly, only such experience(s) shall be considered for qualification, details

9.3.3

10.1





Tender Ref No: TP/082176C/NRL/PQ/092

#### **NOTICE INVITING TENDER**

Page 6 of 8

of which are provided in the bid by the Bidder and subsequently no additional past experience (PTR) shall be sought from the Bidder.

#### For Meeting the Technical and Commercial Experience Criteria:

Documents to be submitted against qualification for Technical Criteria at Clause No.9.1. Bidder shall submit/furnish the followings along with offer for compliance:

- a. Documentary evidence like copies of Purchase Orders with backup document indicating the Make & model No. of the Analysers, issued from/declared by the end user for the similar system referred for PTR and Inspection release note (IRN), towards meeting PTR requirements in the above clause based on which qualification is sought.
- b. Information related to the submitted PTR documents to be furnished as per prescribed format attached along with MR i.e. PO No. & Date, Name of the organization, System Detail (including model No.), Date of commissioning.
- c. Performance certificate/ mail feedback (indicating the Make & model No. of the system/items and dates indicating the duration & period) issued from/declared by the end user for the similar system/ items referred for PTR in compliance with the above requirement. Contact details of the end-user (Contact person) name, email, mobile phone number shall be provided.
- d. Bidder shall furnish documentary evidence to substantiate their claim of meeting the above requirement. NRL/MPMC reserves the right to verify the correctness of the evidence furnished
- e. Bidder shall furnish MOUs between Bidder and sub-vendors/ manufacturers for all major bought out items with the offer, covering active personnel involvement for their area of responsibilities.

#### Note

- a. Notwithstanding any other condition / provision in the tender documents, Bidders are required to submit complete documents pertaining to Qualification Criteria along with their offer. Evaluation may be completed based on the content of the Bid itself without seeking any subsequent additional information, which may result in rejection of Bid. NRL/MPMC at its discretion, may request Bidder to submit the necessary information or documentation, within a reasonable period, to withdraw deviation, reservation, or rectify omission in the bid related to documentation requirements. However, Bidder shall not be allowed to submit new references or document related such new references with respect to their past experience unless it is not mentioned in their original offer.
- b. Submission of authentic documents is the prime responsibility of the Bidder. However, NRL/MPMC reserves the right to get the document cross verified, at their discretion from the document issuing authority. Bidder shall also facilitate such verification/ authentication of BQC documents and in case the documents remain unauthenticated till the given timeline, NRL/MPMC reserves the right to reject such bid.
- c. In case any other document is submitted by Bidder in support of execution, the same

10.2





Tender Ref No: TP/082176C/NRL/PQ/092

**NOTICE INVITING TENDER** 

Page 7 of 8

	shall be subject to acceptance by the OWNER or its representative.		
	d. If the Bidder cites any reference of a job executed for OWNER or executed for some client through Consultant and the Bidder is not able to furnish documentary evidence, the internal records of OWNER or Consultant (as the case may be) shall be considered.		
10.3	Verification of BQC Documents  Verification of BQC credentials (Past experience) may be taken up with issuing authorities for L1 Bidder. The verification procedure shall be initiated immediately upon establishing L1 and order shall be placed only after the completion of verification.  In case of verification, where authenticity of BQC documents could not be established, a team comprising of NRL/MPMC may visit the issuing authority for obtaining the same directly from them.  Despite all checks, if the verification could not be completed or any fraud takes place, the tender shall be annulled. In that case such Bidder shall not be allowed to participate in the future bidding process. Penal actions shall be taken in case of frauds in line with the provisions of Bidding Document and Banning Policy of NRL / MPMC.  Moreover, the Bidder's organization shall be responsible for any and all actions of their Employees and any claims seeking to pin-point the blame on some Employee of Bidder and attempting to absolve the Bidder's organization shall not		
11	Mode of Submission  Bids shall be submitted online only at CPPP website:  http://eprocure.gov.in/eprocure/app. Tenderer/Contractors are advised to follow the instructions provided in the 'Instructions to the Bidders' for the e-submission of the bids online through the Central Public Procurement Portal for e Procurement at <a href="http://eprocure.gov.in/eprocure/app">http://eprocure.gov.in/eprocure/app</a> .  For any assistance you may please contact our service provider personal: Dhiraj Mohan Saikia, Phone No. 03776 – 265774, email: <a href="mailto:z_tender@nrl.co.in">z_tender@nrl.co.in</a> Bid submission or queries relating to CPP Portal in general may be directed to the CPP Portal Helpdesk at 0120- 4200462 / <a href="mailto:support-eproc@nic.in">support-eproc@nic.in</a>		
12	Language	English	
13	Bid Validity	120 days from the bid due date/extended due date	

### **SUMMARY OF TENDER:**

1	Integrity Pact Agreement	Applicable
2	Reverse Auction	Applicable
3	Consortium/JV Bidding	Not applicable for this Tender





Tender Ref No: TP/082176C/NRL/PQ/092

### NOTICE INVITING TENDER

Page 8 of 8

4	Contract Performance Bank Guarantee (CPBG)	Applicable
5	Benefits/Preference for MSE	Purchase preference only applicable
	Opportunity to Startup's and Micro & Small	Relaxation to BQC/PTR not
6	Enterprises (MSE'S):	applicable for this Tender
7	PP-LC 2020-21	Applicable
8	DMEP	Not applicable for this Tender
9	DMI&S Policy	Not applicable for this Tender
10	NDA	Not applicable for this Tender
11	Office Memorandum regarding compliances related to any Bidder from a country which shares a Land Border with India.	Applicable

Ananth Joseph Head – Procurement

For and on behalf of Technip Energies India Limited