



BIDDING DOCUMENT

FOR

COMPRESSOR-RECIPROCATING (PLANT/INSTRUMENT AIR, NITROGEN SERVICE)

(BIDDING DOCUMENT NO.: SM/B302-000-KA-MR-5090/12)

(E-TENDER NO.: 2021_EIL_ 665108_1)

PROJECT: NRL EXPANSION PROJECT OF NUMALIGARH REFINERY LIMITED

CLIENT: NUMALIGARH REFINERY LIMITED (NRL)

PREPARED & ISSUED BY:



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INVITATION FOR BIDS (IFB) (Rev. 01)

FOR



SUPPLY OF COMPRESSOR-RECIPROCATING (PLANT/INSTRUMENT AIR, NITROGEN SERVICE) FOR NRL EXPANSION PROJECT OF NUMALIGARH REFINERY LIMITED

BIDDING DOCUMENT NO.: SM/B302-000-KA-MR-5090/12

E-TENDER NO: 2021_EIL_ 665108_1
(DOMESTIC COMPETITIVE BIDDING)
[e-Tendering]

1. INTRODUCTION:

M/s Numaligarh Refinery Limited (NRL) is a Government of India Enterprise and a subsidiary of M/s Oil India Ltd. NRL operates a 3.0 MMTPA Refinery at Numaligarh in the district of Golaghat, Assam since the year 2000.

NRL is now in the process of executing a major expansion project of capacity augmentation from the present 3.0 MMTPA to 9.0 MMTPA. The required additional quantity of crude oil is planned to be imported through Paradip Port in Odisha. A cross country pipeline of around 1630 km length shall be laid from Paradip Port to Numaligarh for transporting 8.0 MMTPA of imported crude. Additionally, one crude oil pipeline of approximately 4.2 km length shall be laid for transporting 6.0 MMTPA of imported crude from IOCL Refinery at Paradip to NRL's Crude Oil Import Terminal (COIT) at Paradip.

Engineers India Ltd. (EIL), New Delhi has been appointed the Engineering, Procurement and Construction Management (EPCM) Consultant for this project. EIL, on behalf of NRL, invites e-bids under Single Stage Two Part Bid System, for subject Tender from eligible bidders with sound technical and commercial capabilities meeting the Bidder's Qualification Criteria stated in CI. 5.0 below.

2. BRIEF SCOPE:

Design, engineering, manufacturing, packaging, testing, supply and supervision of erection & commissioning of Instrument Air Compressor Package (3U54-Z-5501) including the Electric Motor driven Reciprocating Air Compressor with auxiliaries, Instrument Air Dryer and Instrument Air Receiver with following operating parameters:

Air Compressor Package (Item No: 3U54-KA-5501 A/B)

I. Capacity (Nm³/hr): 100

II. Pressure (Suction / Discharge) (kg/cm²G): ATMOSPHERIC / 7.5

III. Suction Temperature (°C):

AMBIENT

IV. Molecular Weight: 28.84

V. Estimated Nominal Driver Power (kW): 22

Instrument Air Dryer Package (Item No: 3U54-DR-5511 A/B)

I. Capacity (Nm³/hr):

II. Type: Heatless Type (Twin Bed

Adsorption PSA Type)

III. Dew Point Pressure: (-)40°C at Atmospheric

Instrument Air Receiver Item No: 3U54-VV-5521)

I. Diameter/Length: 2300 mm (ID), 5800 mm

(TL/TL)

II. Material of Construction : KCS

III. Design Pressure/Temperature:

For complete details, refer bid document.

3. TIME SCHEDULE FOR DELIVERY / COMPLETION:

08 Months on FOT Site basis on freight prepaid & door delivery basis from the date of Letter of Acceptance. Date of receipt of all materials at site shall be considered as date of delivery.

4. SALIENT DETAILS:

a)	Bidding Document & subsequent Amendment (if any) available on Website for viewing & downloading, and its fee		The complete Bidding Document can be viewed and downloaded from CPP Portal having URL https://eprocure.gov.in/eprocure/app) Tender details are also available in EIL website http://tenders.eil.co.in Cost of Bidding Document: NIL	
b)	Bidding Document available on Website	:	From 03.01.2022 to 24.01.2022	
c)	Last date of Receipt of Bidder's Queries	:	On 10.01.2022	
d)	Date of Pre Bid Meeting		at 1030 Hrs. (IST) on 11.01.2022 (*) online through video conferencing (VC) a the following link: You're invited to join a Microsoft Teams meeting Click here to join the meeting	
e)	Last Date and time of Online submission of Bids (Bid Due Date) and Mode of Bid Submission	:	Up to 1200 Hrs. (IST) on 24.01.2022 Online submission (e-Bids) through CPP Portal Bid submitted through any other mode shall not be acceptable.	
f)	Online Opening of Techno- commercial Unpriced Bid	:	1400 Hrs. (IST) on 25.01.2022 (*)	
g)	Bid Validity	:	Bid shall be valid for 03 Months from the Bid Due Date (#). (#) - Final BDD after extensions, if any.	
h)	Earnest Money Deposit / Bid Security	•	Bidders (except MSE Bidders) to submit duly signed and stamped "Declaration for Bid Security" as per format enclosed in as Annexure- C to IFB. MSE Bidders to submit valid MSE certificate as on BDD.	
i)	Date of Opening of Priced Bids	:	Date & time shall be intimated later	

j)	Contact details of dealing officer		Name: Ms. Sunita Mitra Designation: Sr. GM (SCM) Phone No. & Extn:+91-11-2676 8159 / 3169/ 3504 E-mail: murali.shankar@eil.co.in; manoj.kumar.pur@eil.co.in; s.mitra@eil.co.in
k)	Communication address for submission of documents, in hard copy	:	Engineers India Ltd, El Bhawan, 1, Bhikaji Cama Place, New Delhi – 110066 Ms Sunita Mitra – Sr.GM (SCM) (Job no. B302)

If dates identified as (*) above happen to be a declared holiday in EIL New Delhi, the next working day shall be considered.

All amendments, time extension, clarifications, etc. will be uploaded in the above website only, and will not be published in Newspapers. Bidders should regularly visit the above website to keep them updated and submit their Bids based on the latest information/instructions hosted in the above e-Procurement Portal.

Request for extension or queries received from any bidder on a date which is less than four working days prior to the bid due date may be ignored, since there will not be adequate time for proper communication with Client and other Bidders.

5. BIDDER QUALIFICATION CRITERIA (BQC):

5.1. TECHNICAL QUALIFICATION CRITERIA

- 5.1.1. The Bidder shall be a manufacturer of Reciprocating Air Compressor. Bidder shall have supplied Reciprocating Air compressor Package as single point responsibility vendor (SPRV) and shall be single point responsibility vendor (SPRV) for the proposed complete Instrument Air compressor package.
- 5.1.2. The Bidder shall have designed, engineered, manufactured, packaged, tested and supplied, in the last FIFTEEN (15) years, from the proposed manufacturing plant, at least ONE (1) Electric Motor driven Reciprocating Air Compressor package, which is from the same frame/model series and having minimum 80% or higher driver power, Air service, equal or higher number of throws & cylinders and equal or higher discharge pressure, as offered. As a minimum, the reference Reciprocating Air Compressor Package shall have completed ONE (1) year of operation at site, as on bid due date.

Note: The FIFTEEN (15) year time period mentioned above shall be reckoned from the bid due date.

In case all the above parameters are not available from single past reference, more than one reference can be cited/ considered to meet the above qualification requirement.

ALTERNATIVELY, if the bidder is an Indian manufacturer who is a Subsidiary (Principal holding at least 51% shares) of a Foreign Principal or another 51% or above owned subsidiary of the Foreign Principal or the holding company of the Foreign Principal and the qualification criteria enumerated in 5.1.1 & 5.1.2 is met as by the foreign principal or another 51% or above owned subsidiary of the Foreign Principal (called group company herein after) or of the Foreign Principal's holding company, the following qualification requirements shall also be met by the bidder:

- a) The Bidder must be a subsidiary of the Foreign Principal (Principal holding at least 51% shares) for at least last one year, reckoned from the bid due date.
- b) Scope/activity matrix between the Bidder and Principal or the Bidder and the Group Company, shall be submitted to EIL along with the bid. The bidder and the Principal or the bidder and the Group Company shall ensure that scope / activity matrix shall delineate according to the experience and capability of the Indian subsidiary vis-à-vis the company whose PTR¹is being considered,
- c) The Bidder shall have supplied minimum TWO (2) Reciprocating Air Compressor packages as a SPRV, having at least 50% or higher power rating, as offered in last FIFTEEN (15) years, from bid due date.
- d) The Bidder shall have engineering facility, corresponding to matrix cited above, duly approved by the Principal or the Group Company, as the case may be.

As a minimum, the Principal or the Group Company as the case may be, shall carry out the following activities:

- Design / Application engineering
- Approval of Sourcing of components
- Approval of Quality Assurance Plans (QAP) identifying Hold, Check & Witness stages (by Principal)
- Responsibility Matrix
- The Bidder shall source duly mechanical run tested bare compressor (together with cylinder & valve assemblies) from his Principal or Group Company, whose experience is being considered

OR

The Bidder shall source critical components from his or the Group Company or directly from the manufacturers supplying the same to the Principal or the Group Company (a certificate to this effect shall be provided by the Principal or the Group Company) and source non critical components / auxiliary components supplies himself.

- f) The Bidder shall have Manufacturing, Assembly and Testing facility for the proposed scope. However, in the remote case of the Bidder not having testing facility at all or not having appropriate testing facility, the Bidder shall outsource testing to another independent testing facility subject to acceptance by EIL.
- g) The Bidder shall have an established service facility in India (either his own or an approved service provider) which must be approved by Principal or the Group Company, as the case may be.

For other requirements, refer bidding document.

5.2. FINANCIAL QUALIFICATION CRITERIA

- 5.2.1. Turnover: Minimum average annual turnover during three preceding financial years of the bidder as per the audited annual financial results shall be **INR 131.1 Lakhs.**
- 5.2.2. **Net-worth:** The net-worth of the Bidder as per the immediate preceding year's audited annual financial results shall be positive.

Further, negative Net worth shall not be rejection criteria for CPSEs. Contract award shall be purely on competitive basis and CPSEs having negative Net worth shall

¹Proven Track Record (PTR): The essence of PTR is to accept <u>equipment (i.e. Reciprocating Air Compressor) which is not prototype and is field proven for similar operating conditions.</u>

furnish an undertaking in their Bid that performance shall not be compromised.

5.2.3. **Working Capital:** Working Capital of Bidder as per the immediate preceding year's audited annual financial results shall be **INR 43.7 Lakhs.**

If the bidder's working capital is inadequate, the bidder should furnish a letter for line of credit (as per Annexure-D of IFB) from any scheduled commercial bank in India having net worth not less than INR 100 Crore, confirming the availability of the fund based line of credit for the respective amount specified above, irrespective of overall position of the working capital.

In case bidder submits line of credit (LOC) due to inadequacy of Working Capital as per immediate preceding year financial statement, higher of "Value of unutilized Line of Credit as per Bank Certificate" and "Calculated value of working capital based on immediate preceding year financial statement" shall be considered.

Example:

If the bidder wants to get qualified for the subject RFQ, then the bidder has two options to get qualified either by submitting a LOC (Line of Credit) of value INR 44 Lakhs or by the value of working capital (Current Asset-Current Liability) i.e. INR 44 Lakhs available in immediate preceding years Audited Financial Statement.

Further, if the Bidder has Working Capital less than INR 44 Lakhs as per the immediate preceding year Audited Financial Statement, then the Bidder needs to submit LOC for INR 44 Lakhs to meet the BQC requirement.

The letter shall provide the status of fund based line of credit as on any date between the date of enquiry and bid due date. In case of non-submission of required letter from bank in the Bid, Bidder shall not be given another opportunity to submit the letter even if techno-commercial clarifications are being sought from the Bidders and this may become a cause of disqualification.

If the bank letter submitted in the bid is carrying certain shortcomings, then the bidder shall be asked to clarify or make simple corrections in the language of the bank letter only if techno-commercial clarifications on other issues are being sought from the bidders. In case of such clarifications/ corrections, the same shall be submitted as a supplementary letter from the bank.

However, the following changes shall not be allowed in the bank's letter:

- The amounts given in the letter submitted along with the bid shall not be permitted to be altered by any subsequent letter from the same bank or any other bank.
- Replacement of the letter by another letter from the same or different bank.

The LOC for working capital shall be from a single bank only. However, banking syndicate shall be allowed wherein a group of banks can jointly underwrite and jointly lend money to the bidder. In case of Banking syndicate also declaration letter for meeting working capital shall be from a single bank only, on behalf of banking syndicate.

5.2.4. In case a bidder submits letters from multiple banks, the highest working capital amongst all the bank shall only be considered for BQC evaluation.

5.2.5. CALCULATION OF TURNOVER, NET WORTH AND WORKING CAPITAL

- a) Net worth calculation: Net worth means paid up share capital, Share Application Money pending allotment* and reserves# less accumulated losses and deferred expenditure to the extent not written off. Net worth shall be calculated using the following formula:
 - # Reserves to be considered for the purpose of net worth shall be all reserves

created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

*Share Application Money pending allotment will be considered only in respect of share to be allotted.

Description		Values <in Currency></in 	Reference (Page no., Clause etc.)
Paid up Share capital (A)	:		
Add: Share Application Money	:		
pending allotment (B)			
Add: Reserves (As defined above) (C)	:		
Less: Accumulated Losses (D)			
Less: Deferred Revenue Expenditure			
to the extent not written off (E)			
Net Worth (A+B+C-D-E)			

- b) Working Capital calculation: Working Capital shall be Current Assets minus Current Liabilities.
- c) Turnover (for the Financial Statement pertaining to post GST regime): Turnover shall be calculated excluding GST and other Incomes.

[Note: If the financial Statements is prior to implementation of GST, and the Excise Duty is shown extra in the Financial Statement, the Turnover shall be inclusive of Excise Duty but excluding other income]

5.2.6. Financial years/ previous period as above shall be reckoned from the due date of submission of bids.

5.3. DOCUMENTS AND DATA REQUIRED WITH BID

Bidders are required to submit all such past experience (s) (PTR) meeting the BQC along with relevant supporting documents in the first instance itself, along with the bid to justify that the bidder meets the Qualification criteria as given above. Accordingly, only such past experience (s) shall be considered for qualification, details of which are provided in the bid by the bidder and subsequently no additional past experience (PTR) shall be sought from the Bidder.

5.3.1. Documents towards Technical Qualification Criteria:

Bidder shall submit the following documents to establish that the bidder meets the Qualification requirements as per clause no. 5.1 above of this document:

- a) Duly completed Bidder Proven Track Record Pro-forma as enclosed with the bid document, together with all back-up documents specified therein, duly authenticated as required.
- b) Copy of scope / activity matrix between the Bidder and Principal or Bidder and group company as per clause 5.1.2 above
- c) Documentary evidences like Copies of Purchase Order and Inspection release note (IRN), as an evidence of meeting PTR requirements (as per clause 5.1.2 above), based on which qualification is sought.
- d) Bidder shall also furnish certificate from Owner/PMC towards operation for a minimum period of one (1) year. Alternatively, Certificate issued by CEO or CFO or Company Secretary of Bidder is also acceptable. In such a case, bidder shall submit certificate/undertaking from CEO or CFO or Company Secretary of the bidder on their letter head indicating "The referenced model of the proposed items has been in operation for a minimum period of one year as on bid due date."
- e) General Reference List for the proposed Reciprocating Air Compressor Package.

- f) General reference list of Principal or the Group Company for Reciprocating Air Compressor package as well as General reference list of the bidder for Reciprocating Air Compressor package
- g) Latest Product Catalogues of the manufacturer for Reciprocating Air Compressor Package
- h) Documents for establishing the bidder as a subsidiary of the Principal.
- i) Documents for establishing the relationship of the group company, if applicable.
- j) Corporate Guarantee of the Principal or the Group Company (in the format enclosed along with the Bidding document)

For other requirements, refer bidding document.

5.3.2. Documents towards Financial Qualification Criteria:

Bidder shall submit the following documents to substantiate the Financial BQC:

- (i) Complete Audited Financial Statement (which includes 'Balance Sheet' and 'Profit & Loss Account' along-with the all schedules, Notes referred to therein and the Auditor's report), **OR**
- (ii) Financial Details of Bidder, from the Statutory Auditor (SA)/ Chartered Accountant (CA) (*), on the letter head of Statutory Auditor/CA(*) (in the format enclosed as per Annexure-E to IFB), OR
- (iii) Financial Details of Bidder, on the letter head of Bidder, duly certified by Statutory Auditor/ CA (*) (in the format enclosed as per Annexure -F to IFB).
 - (*) The letter from CA in place of Statutory Auditor is acceptable where audited accounts are not mandatory as per law at the time of preparation of financial statement for a particular financial year. Also CA shall not be an employee/ Director and not having any interest in the Bidder's company/Firm.

The above financial details, as per Annexure -E to IFB or as per Annexure -F to IFB, shall be submitted without any reservation/ qualification remarks. In case of any reservation/qualification remark, Complete Audited Financial Statement, as above, shall also be submitted with the Bid.

Notes towards Financial Documentation:

- a) Financial Statements of Latest Years: In case the last financial year's closing date was within 9 months prior to Bid due date and Complete Audited Financial Statement of last financial year are not available, Bidder has the option to submit the financial details of the three previous financial years immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate preceding three financial years. For example, In case, Bid due date is up to 31st December and Financial details of immediate preceding financial year (year ending 31st March of the same year) are not available, the financial details of the three previous years immediately prior to the last financial year may be submitted.
- b) Bidder shall submit Standalone Financial Statements. However, Consolidated Audited Financial Statements are acceptable in following situations:
 - (i) Bidder is a Parent/Holding Company: Where only consolidated Audited Financial Statements are prepared and audited, which includes the financial details of their wholly owned subsidiaries etc., consolidated audited financial statement shall be considered for establishing the financial criteria subject to Statutory Auditor/ CEO/ CFO/ Company Secretary or any member of the Board of Directors of the Bidder, certifying that standalone Financial Statements of Bidder (without the financial data of subsidiaries, etc.) is not separately

- prepared and audited.
- (ii) Bidder is a Subsidiary Company: In case a Bidder is a Subsidiary Company and separate Financial Statements of the Bidder is not prepared & audited, but only a consolidated audited Financial Statements of their Parent Company/Holding Company are available, consolidated audited Financial Statement shall be considered for establishing the financial criteria subject to Statutory Auditor/ CEO/ CFO/ Company Secretary or any member of the Board of Directors of the Parent/Holding company (whose Audited Financial Statements are submitted for qualification) certifying in their letter head that Financial Statements of Bidder are not separately prepared and audited.
- c) Annual reports / Financial Statements of the bidder audited and issued till the final Bid due date (including extensions, if any) shall only be considered for the Qualification of Bidder.
- 5.3.3. Unique Document Identification Number (UDIN): Bidder shall ensure that the certificate/reports issued/attested by practicing Chartered Accountant (CA)/Statutory Auditor in India shall contain Unique Document Identification Number (UDIN) of the CA, without which these Certificates/ reports shall not be considered for evaluation.
 - However, this requirement of including UDIN shall not be applicable for certificate/reports issued/attested by a CA practicing in foreign country.
- 5.3.4. Authentication of BQC documents [together with documents against MSE, if applicable]:
 - It is Bidder's prime responsibility to submit genuine and authentic documents. No amount of checking or verification by EIL/NRL shall absolve Bidder from his responsibility.
 - b) Bidder shall submit documents in support of meeting the Bidder Qualification Criteria [together with documents against MSE, if applicable], meeting the authentication process as under:
 - i. By CEO / CFO / Company Secretary (CS) or any member of the Board of Directors in case of Limited Companies (Private / Public Limited);
 - CEO/ CFO/ Company Secretary or any member of the Board of Directors in case of a limited company can either sign all the pages of the documents or submit a certificate signed by them as per **Annexure-A** to IFB [Format-A], listing out all the BQC documents submitted in the Bid along with basic details, duly referenced.

Or

By the Proprietor / any two Partners and also Notarised by Public Notary on all pages of the documents in case of Proprietorship / Partnership firms

And

- ii. In addition to above, Bidder shall furnish an undertaking in the format enclosed herewith as per Annexure-B to IFB [Format-B], from the same authority (authorities) who had signed and authenticated the documents. Such undertaking shall also be notarized by Notary Public in case of Proprietorship / Partnership firm.
- c) Requirement of certification/authentication as stated above shall not be applicable to published audited annual financial statements in English, if original booklets are submitted.

d) Bidder shall upload the authenticated copies of documents duly digitally signed, on the e-procurement website. Hence submission of physical document is not required.

5.3.5. Language of Documents:

If the supporting BQC documents are not in English language, then copies of the English translation of the same shall also be furnished duly certified, stamped and signed, as per the convention followed by the concerned authority in the respective country, by any one of the following authorities:

- a) Local Chamber of Commerce, or
- b) Indian Embassy in Bidder's country, or
- c) Bidder's Embassy in India, or
- d) Any translator in India recognized/ authorized by Bidder's Embassy.

5.3.6. Experience of Own Projects:

A job executed by a Bidder for its own plant/projects shall not be considered as experience for the purpose of meeting the Qualification Criteria of the Enquiry document.

However, Jobs executed for Subsidiary/ Fellow Subsidiary / Holding company shall be considered as experience for the purpose of meeting BQC, subject to submission of additional document towards "tax paid invoice(s) duly certified by Statutory Auditor of the Bidder or consolidated statement issued by Statutory Auditor of the Bidder towards payments of statutory tax" in support of the job executed for Subsidiary/ Fellow subsidiary / Holding company.

In case referred Project falls under "No Tax Area" (like SEZ), Bidder can submit certificate from their Statutory Auditor to this effect in place of Tax paid invoice.

Chartered Accountant (CA) (in place of Statutory Auditor) is acceptable where audited accounts are not mandatory as per law for latest financial year. Also CA shall not be an employee/ Director and not having any interest in the Bidder's company/Firm.

6. **GENERAL**

- 6.1. Unincorporated Joint Venture (JV) / Consortium Bids shall not be accepted.
- 6.2. Owner / EIL reserve the right to evaluate the Bids using in-house information.
- 6.3. Owner/EIL reserves the right to verify the credentials of the documents submitted by bidders towards the BQC.
- 6.4. Bidder should not be under liquidation, court receivership or similar proceedings.
- 6.5. The Bidders who are on **Holiday / Negative of EIL / NRL** on the due date of submission of Bid / during the process of evaluation of the Bids, the offers of such Bidders shall not be considered for Bid opening/Evaluation/Award.
- 6.6. NRL / EIL shall not be responsible or liable for cost incurred in preparation, submission & delivery of Bids, site visit, participating in the discussion and other expenses incurred during the Bidding process, regardless of the conduct or outcome of the Bidding process.
- 6.7. In case, any Bidder is found to be involved in **cartel formation**, their Bid shall not be considered for evaluation/placement of order. Such Bidder shall be put on Holiday / blacklisted / debarred from bidding in future for EIL and appropriate proceeding shall be initiated against the Bidder.
- 6.8. Canvassing in any form by the Bidder or by any other agency on their behalf may lead to disqualification of their Bid.
- 6.9. NRL / EIL reserves the right to reject any/or all the Bids received or annul the Bidding process at any time at their sole discretion without assigning any reason thereof.

- 6.10. Unsolicited clarifications to the offer and/ or change in the prices during the validity period would render the bid liable for rejection.
- 6.11. Class I and Class II bidders are eligible to quote for this enquiry. Purchase preference against PPLC policy shall be applicable for Class I bidders only.
- 6.12. Purchase preference for MSE bidders shall be applicable for this enquiry.
- 6.13. BQC relaxation to start ups and MSE bidders shall not be applicable.
- 6.14. Owner / EIL reserve the right to complete evaluation of the bidder as per the details furnished by bidder without seeking any additional information / document.
- 6.15. For terms and conditions and other details/Specifications, refer complete Bidding document and subsequent Amendment(s), if any.
- 6.16. Clarification, if any, can be obtained from Ms Sunita Mitra / Mr. Manoj Kumar / Mr. Murali Shankar SL through following number.

 Telephone No. +91-11-2676 8159 / 3169 / 3504 E-mail: murali.shankar@eil.co.in; manoj.kumar.pur@eil.co.in; s.mitra@eil.co.in

Very truly yours,

For & on Behalf of NRL

(SUNITA MITRA) SR. GM (SCM) ENGINEERS INDIA LIMITED