



Tender Ref No: TP/082176C/NRL/PQ/080

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TENDER DETAILS

JOB NAME: SUPPLY OF TANK FARM MANAGEMENT SYSTEM (TFMS) AND TANG GAUGING INSTRUMENTS AT NUMALIGARH REFINERY LIMITED

Tender Publish Date: 03-11-2022

Contact Details of MPMC:

Name: Mr. Balakrishnan

Designation: Joint General Manager

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Tender Schedule

S. No.	Title	Date & Time
1	Tender Publish Date	03-11-2022
2	Tender documents download start date	03-11-2022
3	Tender documents download end date & time	24-11-2022 at 3.00 PM
4	Pre-Bid Clarification End Date	17-11-2022
5	Bid Submission start date	22-11-2022 at 3.00 PM
6	Bid Submission end date & time	24-11-2022 at 3.00 PM
7	Bid opening date & time (Technical Bid)	25-11-2022 at 3.00 PM

SCOPE OF WORK:

On behalf of OWNER (NRL), M/s Technip Energies India Limited (TP) as MPMC invites e-Bids for SUPPLY OF TANK FARM MANAGEMENT SYSTEM (TFMS) & TANK GAUGING INSTRUMENTS for NREP on Open Domestic Competitive Bidding under Single Stage Two- Bid system (Part-1: Techno-Commercial Bid and Part -2: Priced Bid) from competent Bidders with sound Technical and Commercial capabilities fulfilling the Qualification Criteria as stated below.

The scope mentioned above is indicative and detailed scope is mentioned in the Material Requisition No: TP-1ZZZA-IC-RFQ-0021_D4

SALIENT FEATURES OF NOTICE INVITING TENDER (NIT)

1	Tender No.	TP/082176C/NRL/ PQ/080
2	Type of Tender	DOMESTIC COMPETITIVE BIDDING (E-BIDDING)
3	Mode of Tendering	Open Tender- Single Stage, Two-Bid system
4	Name of Work	Supply of Tank Farm Management System (TFMS) & Tank Gauging Instruments for Numaligarh Refinery Limited





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5	Tender Fee	NIL
6	Pre-Bid Meeting	Not Applicable
		INR 571,810/- (INR Five Lakhs Seventy-One Thousand Eight Hundred and Ten Only) The details of Contact Persons for any query/clarification/
7	Earnest Money Deposit (EMD)	communication and Postal address for submission of EMD security/ any other document: Mr.R.Balakrishnan, Project Procurement Manager Technip Energies India Limited, Technip Centre, 19, Velachery Main Road, Guindy, Chennai – 600032 Tel: +91-44-22303134 Email: Balakrishnan.rangaraju@technipenergies.com
		and CC to: thanu.subbiah@technipenergies.com; sekar.hirudhayam@technipenergies.com. jeyaraman.rangaraj@technipenergies.com
8	Delivery Schedule	9 Months from the date of LOA on "DAP – NRL Site Basis" Note: Client / NRL may opt to exclude transportation from Bidders scope, in such case delivery shall be as follow: 8 Months – FOT Dispatch point basis from the date of LOA / PO (Which ever earlier). (Date of LR shall be considered as date of delivery) Note: Delivery of the material within the stipulated period is the principal essence of this tender. Offers not meeting the delivery schedule shall not be considered for evaluation.
9	BIDDER QUALIFICATION CRITERIA (BQC): Intending Bidders shall meet the minimum qualification criteria detailed below to qualify. The Bidders shall have to furnish proof of their qualification credentials and other relevant documents mentioned in the Bidding Document along with the Part-I (Techno-commercial bid).	
9.1	1. Bidder shall be OEM of the offered Radar Tank gauging system including interface and management with Radar and Servo Tank gauging instruments, intermediate data acquisition, Multipoint Temperature Element, monitoring and inventory management software along with tank farm management system and associated core hardware system.	
	2. PTR (Performance Track Record) of the offered items: The main items (i.e. Tank Gauging Instrument (Level and Temperature), intermediate Data acquisition / interfacing/management device (as applicable)), Monitoring and inventory management Software/system) of the offered system should be latest one of manufacturer's product range having past Proven Track Record (PTR) of similar system (i.e. same Type, same make & same model (series) including same (or higher) Hazardous (Electrical) Area Classification (as applicable as	





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per MR) and same (or higher) SIL (as applicable as per MR)) operating satisfactorily for a duration of atleast 4000 hours in Hydrocarbon tankages/ Tank farm (Hydrocarbon) of any Hydrocarbon (Oil/ Gas) Processing Industry/ Petrochemical Industry / Hydrocarbon Oil Terminal in India during last 10 years from the date of enquiry/NIT.

 All the Offered sub systems, equipment's and instruments shall be from Master Supplier List (MSL) mentioned elsewhere in this MR. In case, no approved vendor list is listed, the same shall be informed to MPMC/Owner for their approval and further process.

COMMERCIAL EXPERIENCE CRITERIA:

For experience, the Bidder should have executed/completed a **similar nature of work** (**Note 2**) with minimum value(s) as indicated below during the last **10 (Ten) years** ending on last day of the month immediately previous to the month in which the Bid Due Date falls (in case of extended Bid Due Date, original Bid Due Date shall be considered):

(a) 1 (one) "Similar" successfully completed contract valuing not less than the amount equal to INR 32,181,000/- (Indian Rupees Three Crores Twenty-One Lakhs and Eighty-One Thousand only).

OR

(b) 2 (two) "Similar" successfully completed contracts each valuing not less than the amount equal to INR 25,745,000/- (Indian Rupees Two Crores Fifty-Seven Lakhs and Forty-Five Thousand only).

9.2

OR

(c) 3 (three) "Similar" successfully completed contracts each valuing not less than the amount equal to INR 19,309,000/- (Indian Rupees One Crore Ninety-Three lakhs and Nine Thousand only).

Date of mechanical completion will be considered as completion date and that should fall within the qualifying period.

The above values of completed contract(s) shall be exclusive of GST /Service Tax.

Note 2:

Definition of similar job: "Supply of Tank Gauging System (Radar/ Composite job of Radar & Servo) for Tankages/ Tank farm of Hydrocarbon services including installation and commissioning / supervision in installation and commissioning" in any Hydrocarbon (Oil/ Gas) Processing Industry / Petrochemical Industry/ Hydrocarbon Oil Terminal in India.

9.3 **FINANCIAL CRITERIA**:

9.3.1

The Annual Turnover of Bidder shall be equal to or more than INR 19,309,000/-(Indian Rupees One Crore Ninety-Three Lakhs and Nine Thousand only) during preceding 3 (Three) Financial Years.

For fulfilling the financial criteria an audited balance sheet and profit & loss account of the Bidder shall be considered as acceptable proof.





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Published Annual Report available in the public domain shall also be acceptable.

Note: If the financial Statement(s) is prior to implementation of GST, and the Excise Duty is shown extra in the Financial Statement, the Turnover shall be inclusive of Excise Duty but excluding other income.

Bidder shall have Positive Net Worth for the immediately preceding financial year as per the latest Audited Report.

To establish the Positive Net Worth, Bidder shall furnish the latest Audited Financial Statement including Auditors reports, Audited Balance Sheet, Profit & Loss Account, Notes, Annexure (if any) etc.

The net worth means paid up share capital, share application money pending allotment* and reserve # less accumulate losses and deferred expenditure to the extent not written off.

Net worth shall be calculated using the following formula:

Reserves to be considered for net-worth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

*Share application money pending allotment will be considered only in respect of share to be allotted.

Description	Values (In currency)	Reference (Page no., Clause etc.)
Paid up Share capital (A)		
Add: Share Application Money pending allotment (B)		
Add: Reserves (As defined above) (C)		
Less: Accumulated Losses (D)		
Less: Deferred Revenue Expenditure to the extent not written off (E)		
Net Worth (A+B+C-D-E)		

9.3.2

Accordingly, the definition of net-worth shall be as follows:

Annual Financial details shall have to be submitted along with the original offer within the bid due date. The Financial details submitted after bid due date will not be considered for evaluation, however, any missing document (issued prior to the bid due date) pertaining to the details furnished in the offer shall be allowed for submission.

For 9.3.1 above, in case the Financial Year closing date is within 9 months of bid due date and Audited Annual Report of immediate preceding financial year is not available, Bidder has the option to submit the financial details of the previous year immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate preceding financial years.

Example, in case, Audited Annual Report of immediate preceding Financial Year (year ending 31st March) is not available and where bid closing date is up to 31st December, the financial details of the previous year immediately prior to the last financial year may be submitted However, in case the bid closing date is after 31st December, it is compulsory to submit the financial details of the immediate preceding financial year only.





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Any of the following documents furnished by the Bidder in support of above clause shall be acceptable:

A) Audited published Annual Report; OR

B) Audited Balance Sheet and Profit & Loss statement; OR

C) Financial statements duly certified by a practicing Chartered Accountant (not being an employee or a Director and not having any interest in the Bidder's company) where audited accounts are not mandatory as per law.

Audited Annual Report / financial statements needs to be accompanied with UDIN number, which is mandatory from July 2019 onwards. Any Financial Report which is issued after July 2019 onwards without UDIN shall not be considered for evaluation.

Annual Financial details shall have to be submitted along with the original offer within the bid due date. The Financial details submitted after bid due date will not be considered for evaluation, however, any missing document (issued prior to the bid due date) pertaining to the details furnished in the offer shall be allowed for submission.

The failure to meet Annual Turnover (ATO) criteria as per clause 9.3.1 & Net Worth Criteria as per clause 9.3.2 mentioned above will render the bid to be summarily rejected.

Working Capital: The Bidder must have a minimum Working Capital of amount equivalent to **INR 64,37,000/- (Indian Rupees Sixty-Four Lakh Thirty-Seven Thousand Only)** as per immediate proceeding financial year Audited Annual Report. Working Capital shall be Current Assets minus Current Liabilities.

If the Bidder's working capital is inadequate, the Bidder should furnish a letter for line of credit from any scheduled bank in India having net worth not less than INR 100 Crore, confirming the availability of the fund-based line of credit for the respective amount specified above, irrespective of overall position of the working capital.

The "Line of Credit" shall be for the total value of Working Capital as per the requirement indicated under BQC. In case of tender having multiple Groups, the Bidder shall submit the Line of Credit for the Total value of Working Capital as per BQC of the Groups being participated by the Bidder.

10 DOCUMENTATION

9.3.3

10.1

The Bidder shall, in his own interest, furnish complete documentary evidence, as under, to justify that the Bidder meets the Qualification Criteria as given above.

Bidders are required to submit all such experience(s) (PTR) meeting the BQC along with relevant supporting documents in the first instance itself, along with the bid to justify that the Bidder meets the Qualification criteria as given above. Accordingly, only such experience(s) shall be considered for qualification, details of which are provided in the bid by the Bidder and subsequently no additional past experience (PTR) shall be sought from the Bidder.





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For Meeting the Technical And Commercial Experience Criteria:

As mentioned in clause 9.1 and 9.2, Bidder shall mention the details in the prescribed format enclosed with MR along with submission of copy of the required documents.

For Technical Experience Criteria:

Bidder shall submit the following documents to establish that the Bidder meets the Qualification requirements as per clause no. 9.1 above of this document:

- A. Bidder must offer all the equipment / items and the services which meet the Proven Track Record (PTR) requirement specified.
- B. Documentary evidence like copies of Purchase Orders with backup document indicating the Make & model No. of the Tank Gauging System, Copy of GRN/ proof of receipt of items at site issued from/declared by the end user/EPC/EPCM for the similar items referred for PTR towards meeting PTR requirements in the above clause based on which qualification is sought.
- C. Information related to the submitted PTR documents to be furnished as per prescribed format attached along with MR i.e. PO No. & Date, Name of the organization, System Detail (including make , model No.), Date of commissioning.
- D. Performance certificate/ mail feedback (indicating the Make & model No. of the Tank Gauging System and dates indicating the duration & period) issued from/declared by the end user for the similar system/ items referred for PTR in compliance with the PTR requirement. Contact details of the end-user (Contact person) name, email, mobile phone number shall be provided.

For Commercial Experience Criteria:

- A. The Bidder shall furnish documentary proof in form of the copy of work order(s) / contract agreement(s)/ relevant pages of contract document(s) (containing the job description, item details, work order no. date of order, total ordered value) awarded in the name of bidder by client/EPC/EPCM.
- B. Copy of GRN/ proof of receipt of items at site.
- C. Copy of certificate/ minutes of meeting/ commissioning report on successful completion of job, certified/ singed by client/EPC/EPCM.
- D. For commercial experience criteria, the value of past experience shall be adjusted at a simple rate of 7% for every completed year and thereafter at @ 0.58% for every completed month ending last day of the month proceeding the month in which last date of original Bid Due Date falls.
 - For calculation of period of escalation of Commercial experience Criteria for such Similar Works", starting date shall be reckoned from the date of mechanical completion of the work.
- E. In case of Bidder submitting documents for Commercial experience criteria for their work executed for private establishments (other than PSUs), work order copy along with either: (a) tax deduction at source (TDS) certificate in Form 26AS (Annual Tax Statement under Section 203AA of the Income Tax Act,

10.2





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- 1961) or (b) bank certificate indicating receipt of payment from the owner, shall be required to furnish.
- F. In case any other document is submitted by Bidder in support of execution for Commercial experience criteria, the same shall be subject to acceptance by the Owner or its representative.
- G. In case, the executed value of job is more than work order value and the Bidder claims that it is meeting the BQC requirement on the basis of executed value, then it is the responsibility of the Bidder to submit the documentary evidence of final executed value (such as copy of final bill, executed value mentioned in completion certificate etc.) along with its Bid.
- H. In case executed value is not mentioned in the completion certificate, work order value with amendments, if any, shall be considered towards BQC requirements. Where the executed value is not mentioned in the completion certificate, the copy of certified bill shall also be acceptable for determining the executed value if submitted along with completion certificate.
- I. Executed value mentioned in the completion certificate should be exclusive of Service Tax/ GST. In case the value of job submitted by the Bidder does not have clarity with regard to inclusion/ exclusion of Service Tax/GST, the amount appearing in the certificate shall be considered exclusive of Service Tax/GST and shall be evaluated accordingly.

Note:

- 1. Notwithstanding any other condition / provision in the tender documents, Bidders are required to submit complete documents pertaining to Qualification Criteria along with their offer. Evaluation may be completed based on the content of the Bid itself without seeking any subsequent additional information, which may result in rejection of Bid. NRL/MPMC at its discretion, may request Bidder to submit the necessary information or documentation, within a reasonable period, to withdraw deviation, reservation, or rectify omission in the bid related to documentation requirements. However, Bidder shall not be allowed to submit new references or document related such new references with respect to their past experience unless it is not mentioned in their original offer.
- 2. Submission of authentic documents is the prime responsibility of the Bidder. However, NRL/MPMC reserves the right to get the document cross verified, at their discretion from the document issuing authority. Bidder shall also facilitate such verification/ authentication of BQC documents and in case the documents remain unauthenticated till the given timeline, NRL/MPMC reserves the right to reject such bid.

Verification of BQC Documents

Verification of BQC credentials (Past experience) may be taken up with issuing authorities for L1 Bidder. The verification procedure shall be initiated immediately upon establishing L1 and order shall be placed only after the completion of verification.





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		enticity of BQC documents could not be	
	established, a team comprising of NRL/MPMC may visit the issuing authority for obtaining the same directly from them.		
	Despite all checks, if the verification could not be completed or any fraud takes		
	place, the tender shall be annulled. In that case such Bidder shall not be allowed		
	to participate in the future bidding process. Penal actions shall be taken in case of		
	frauds in line with the provisions of Bidding Document and Banning Policy of NRL		
	/ MPMC. Moreover, the Bidder's organization shall be responsible for any and all actions of their Employees and any claims seeking to pin-point the blame on some Employee of Bidder and attempting to absolve the Bidder's organization shall not		
	be entertained.		
	Mode of Submission		
	Bids shall be submitted	online only at CPPP website:	
	http://eprocure.gov.in/eprocure/app. Tenderer/Contractors are advised to follow the		
	instructions provided in the 'Instructions to the Bidders' for the e-submission of the		
11		c Procurement Portal for e Procurement at	
	http://eprocure.gov.in/eprocure/app'.		
	For any assistance you may please contact our service provider personal: Dhiraj		
	Mohan Saikia, Phone No. 03776 – 265774, email: z tender@nrl.co.in		
	Bid submission or queries relating to CPP Portal in general may be directed to t CPP Portal Helpdesk at 0120- 4200462 / support-eproc@nic.in		
40	•		
12	Language	English	
13	Bid Validity	120 days from the bid due date/extended	
		due date	

SUMMARY OF TENDER:

1	Integrity Pact Agreement	Applicable	
2	Reverse Auction	Not applicable for this Tender	
3	Consortium/JV Bidding	Not applicable for this Tender	
4	Contract Performance Bank	Applicable	
4	Guarantee (CPBG)	Αργιισασίο	
5	Benefits/Preference for MSE	Purchase preference only applicable	
6	Opportunity to Startup's and Micro	Relaxation to BQC/PTR not applicable for	
	& Small Enterprises (MSE'S):	this Tender	
7	PP-LC 2020-21	Applicable	
8	DMEP	Not applicable for this Tender	
9	DMI&S Policy	Not applicable for this Tender	
10	NDA	Not applicable for this Tender	





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11	Office Memorandum regarding	
	compliances related to any Bidder	Applicable
	from a country which shares a Land	Applicable
	Border with India.	

Ananth Joseph Head - Procurement

For and on behalf of Technip Energies India Limited