

Expression of Interest (EOI) to identify prospective customers for the additional quantity of industrial grade Sulphur to be produced in Numaligarh Refinery Limited post expansion from FY 2024-15 onward

Numaligarh Refinery Limited(NRL) intends to invite Expression of Interest (EOI) from interested Domestic/International organizations/companies to procure industrial grade sulphur from NRL on long term basis.

1. About NRL :-

Numaligarh Refinery Limited (NRL) is a public sector undertaking, with shareholding of Oil India Limited (77.06%), Govt. of Assam (18.57%) and Engineers India Limited (4.37%). The refinery located at Golaghat District in Assam was commissioned in the year 2000 with a crude processing capacity of 3 million tonnes per annum (MMTPA) to process indigenous low sulphur crude oil of Assam. Product range includes LPG, Naphtha, Motor Spirit (MS), Aviation Turbine Fuel (ATF) Superior Kerosene Oil (SKO) High Speed Diesel (HSD), Raw Petroleum Coke (RPC) Calcined Petroleum Coke (CPC), Wax, Nitrogen, Mineral Turpentine Oil (MTO), Special Boiling Point Spirit (SBPS) and solid and Liquid Sulphur.

NRL is in the process of installing a parallel new refinery of crude oil processing capacity of 6 MMTPA to expand its capacity from present 3 MMTPA to 9 MMTPA. The new Refinery will be processing imported Arab mix crude oil (70% AH: 30 % AL) in CDU/ VDU. In order to meet BSVI specification of products produced in the Refinery, NRL will be installing a new Sulphur recovery block (SRB) in the new Refinery in addition to the existing SRU.

2. Total Sulphur production after expansion and Specifications :-

Quantity (available both in solid and liquid form (limited quantity))	Existing SRB (100% capacity)	6.4 TMT/annum
	After Expansion (100% capacity)	160.0 TMT/annum
Specifications	Colour	Bright yellow colour in ambient temperature
	Purity	99.9%(dry basis)
	H2S	10 ppmw (max)
	Ash content	0.05% (max)
	Carbon	0.025% (max)
	Acidity as H2O4	0.01% (max)
Time line for enhanced production	As per schedule, new SRU commissioning is planned by July'2024	
Sulphur storage in Refinery	Liquid sulphur	Pit (can be transported by special Tank trucks)
	Solid Sulphur	Yard (Can be transported by normal truck)

3. Submission of EOI:

- I. Interested parties are required to submit information complete in all respects as per the format (Annexure-A).
- II. Prospective parties may submit their “Expression of Interest” duly signed as per Annexure A latest by 5 PM of 06.11.2021 in a sealed cover or {scan copy submitted through Email } to:

Chief Manager (Marketing)
Numaligarh Refinery Limited
4th floor , NEDFI House
G. S. Road , Ganeshguri
Guwahati , Assam , India
Pin : 781006
E-Mail id: rajiv.changkakati@nrl.co.in ; Mobile : +916001581367

- III. Subsequently, NRL may notify through its website about the discussions meeting with respect to the EOI.
For any clarification, you are requested to contact {+916001581367} and {rajiv.changkakati@nrl.co.in}.

4. **Disclaimer:**

- I. NRL has issued this Expression of Interest with the best intention to explore the market for interested buyers of Industrial grade Sulphur . Any manufacturer(s), dealer(s), stockist(s) , supplier of industrial grade sulphur may apply in the standard format enclosed in Annexure A. This EOI does not guarantee conversion of this EOI into any definitive contractual agreements.
- II. It is also agreed that NRL in its sole discretion, may reject any and all proposal made by respondent(s), may change the conditions relating to the EOI or cancel this EOI at any time without assigning any reason.
- III. Prospective respondent(s) acknowledge and agree that response to the EOI is purely voluntary action on their part and for any expenditure on this account shall be borne by the respondent(s).
- IV. NRL will have no obligation or liability to the respondent(s) in the event of cancellation of EOI.

Note: Respondents are requested to keep themselves updated with the website on regular basis for any addition / deletion / modification / clarification or notification in respect of this, at EOI stage. No separate notification will be issued in any other media.

ANNEXURE A – DETAILS OF THE RESPONDENT

1. Name of Company :

2. Address details (1):-

(address of prime place of business Head office/registered office/corporate office/ Marketing office etc.)

Village/locality:-

Street & House no. :-

Postal code :-

City :-

State :-

Country

Postal code:-

3. Address details (2):-

(address of the establishment where physical delivery of materials is required) (leave blank if it is same as same as address 1) (insert all locations (if available)

Village/locality:-

Street & House no. :-

Postal code :-

City :-

Sate :-

Country

Postal code:-

4. Contact details :-

Name of the contact person(s):-

Phone/Mobile no. :-

E-mail id :-

5. Documents (please enclose copies of relevant documents):-

- TIN No. :-
- PAN No. :-
- GST registration no. and address:-
- Last three years net worth of the company:-
- Last three years turnover:-

- Statutory approvals from authorities for storage and handling Sulphur :-

6. Type of company : Manufacturer/Dealer/Stockist/Trader/any other
(enclose company registration document)

For Manufacturer using sulphur as raw material:

- Annual Quantity of Industrial grade Sulphur required at present (MT):-
- Present source(s) of supply:-
- Present utilisation of Sulphur :-
- Present average purchase price (exclusive of GST and freight) of Sulphur per MT :-
- Additional requirement of sulphur as raw materials in future, if any.:-

For Dealer/stockist/Trader

- Present storage capacity of Sulphur:-
- Present trading volume in terms of MT/annum:-
- Present source(s) of supply:-
- Present average purchase price (exclusive of GST and freight) of Sulphur per MT :-

5. Requirement of Sulphur from NRL by 2024-25

- Proposed quantity of Sulphur to be sourced from NRL (MT/annum)
 - Liquid sulphur (MT/annum):-
 - Solid Sulphur (MT/annum):-
- Utilisation of proposed quantity of sulphur required:-
- Transportation from ex-refinery gate to be arranged by customer :- Yes/No