TENDER DETAILS

JOB NAME: Supply of TANK FARM AREA PUMPS at Numaligarh Refinery Limited

Tender Publish Date: 08-10-2021

Contact Details of MPMC:

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Tender Schedule

Sl No.	Title	Date & Time
1	Tender Publish Date	08-10-2021
2	Tender document download start date	08-10-2021
3	Tender document download end date & time	28-10-2021 at 3.00 PM
4	Pre-Bid Clarification End Date	21-10-2021
5	Bid Submission start date	25-10-2021
6	Bid Submission end date & time	28-10-2021 at 3.00 PM
7	Bid opening date & time (Technical Bid)	29-10-2021 at 3.00 PM

SCOPE OF WORK:

On behalf of **OWNER (NRL),** M/s. **Technip India Limited (TP)** as **MPMC** invites e-Bids for **TANK FARM AREA PUMPS** for **NREP** on **Open Domestic Competitive Bidding** under **Single Stage Two- Bid system (Part-1: Techno-Commercial Bid and Part -2: Priced Bid)** from competent Bidders with sound Technical and Commercial capabilities fulfilling the Qualification Criteria as stated below.

The scope of supply includes Design, Engineering, Manufacturing, Testing and Inspection and Site Supervision of Erection and Commissioning of Electric Motor driven Pumps as per attached Material Requisition document ref: **TP-1S72A-ME-RFQ-2001_D1.**

SALIENT FEATURES OF NOTICE INVITING TENDER (NIT)

1	**Tender No.**	TP/082176C/NRL/PQ/006
2	**Type of Tender**	DOMESTIC COMPETITIVE BIDDING (**E-BIDDING)**
3	**Mode of Tendering**	Open Tender- Single Stage, Two-Bid system
4	**Name of Work**	**SUPPLY OF TANK FARM AREA PUMPS for Numaligarh Refinery Limited**
5	**Tender Fee**	**NIL**

6	**Pre-Bid Meeting**	**Not Applicable**
7	**Earnest Money Deposit (EMD)**	**Waived.** Bidder needs to submit Bid Security Declaration and Modalities for waiver of EMD shall be as per Annexure J of ITB.
8	**Delivery Schedule**	**10 Months from the date of LOA on "FOR – NRL Site Basis"** **Note:** Delivery of the material within the stipulated period is the principal essence of this tender. Offers not meeting the delivery schedule shall not be considered for evaluation.
9	**BIDDER QUALIFICATION CRITERIA (BQC)** Intending Bidders shall meet the minimum qualification criteria detailed below to qualify. The Bidders shall have to furnish proof of their qualification credentials and other relevant documents mentioned in the Bidding Document along with the Part-I (Techno-commercial bid).	
9.1	**TECHNICAL EXPERIENCE CRITERIA:** **9.1.1 Qualification criteria for TANK FARM AREA PUMPS:** (i) The offered pump model shall meet the following minimum service and manufacturing experience requirements of the Bidder. Pumps shall be identical or validly similar in terms of Power rating, Hydraulic Performance (including NPSHR), Inlet flow, Differential Head, Speed, Number & Type of Impellers, Mechanical Design, Materials of construction, Column Length (applicable for vertically suspended pumps), etc., as compared to at least TWO UNITS of the proposed model manufactured, tested and supplied from the proposed manufacturing plant in the last fifteen years and at least ONE of these units shall have successfully operated in the field for at least ONE(1) year of satisfactory operation at site as on bid due date. In case all the above parameters are not available from single past reference, more than one reference may be cited to satisfy the above qualification requirements. (ii) The Bidder for the complete unit shall be an established manufacturer of centrifugal Pumps (as per API 610 wherever applicable) and shall be the manufacturer of proposed Pump model and shall also be the Single point responsibility vendor (SPRV) for the proposed Pump model having adequate Engineering, Manufacturing & testing facilities for the same. (iii) The pump model offered shall be from the existing regular manufacturing range of the pump manufacturer. The mechanical as well as the hydraulic performance (including NPSHR) for the complete range of operation of the offered model shall have been established in the shop test. (iv) In case the Bidder is a Licensee / Subsidiary of Licensor / Foreign principal and uses the references of his Licensor / Foreign Principal, and the qualification criteria	

	given in i), ii) above are met by Licensor / Foreign Principal, the following requirement shall also be met by the Bidder- a. The Bidder shall be a regular manufacturer / packager of centrifugal pumps (as per API 610) with adequate engineering, manufacturing & testing facilities and shall have been approved by the Licensor / Foreign Principal for manufacture / packaging of the offered centrifugal pumps. b. The Bidder can also supply the offered centrifugal pumps with duly tested bare pumps being sourced from the Licensor / Foreign Principal and the Bidder's agreement with the Licensor / Foreign Principal is valid and continues to remain valid till, at least TWO years after the delivery of the pumps. Necessary documents to establish that Bidder has requisite facilities and has been authorized to package the proposed centrifugal pump models shall be furnished in the Bid. c. As a minimum, the Licensor / Foreign Principal shall approve important engineering drawings / documents (such as pump data sheets, GAD, cross section and assembly drawings, P&ID etc.) before submitting the same to Purchaser and shall supervise the critical stage activities of assembly, packaging and testing at the Bidder's plant. d. The Licensor / Foreign Principal furnishes a back-up guarantee regarding design, mechanical integrity and performance of the pumps were manufactured / packaged & supplied by them. In case all the above parameters are not available from single past reference, more than one reference may be cited to satisfy the above qualification requirements.
9.2	**COMMERCIAL EXPERIENCE CRITERIA:** **Not Applicable to this Tender**
9.3	**FINANCIAL CRITERIA:**
9.3.1	The Annual Turnover of Bidder shall be equal to or more than **INR 2,42,47,000/- (Indian Rupees Two Crores Forty-Two Lakhs Forty-Seven Thousand only)** during preceding 3 (Three) Financial Years. For fulfilling the Financial criteria an audited balance sheet and profit & loss account of the Bidder shall be considered as acceptable proof. Published Annual Report available in the public domain shall also be acceptable. Note: If the financial Statement(s) is prior to implementation of GST, and the Excise Duty is shown extra in the Financial Statement, the Turnover shall be inclusive of Excise Duty but excluding other income.
9.3.2	**Bidder shall have Positive Net Worth for the immediate preceding financial year as per the latest Audited Report.** To establish the Positive Net Worth, Bidder shall furnish the latest Audited Financial Statement including Auditors reports, Audited Balance Sheet, Profit & Loss Account, Notes, Annexure (if any) etc. The net worth means paid up share capital, share application money pending allotment* and reserve # less accumulate losses and deferred expenditure to the

extent not written off.
Net worth shall be calculated using the following formula:
Reserves to be considered for net-worth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.
*Share application money pending allotment will be considered only in respect of share to be allotted.
Accordingly, the definition of net-worth shall be as follows:

Description	Values (in currency)	Reference (Page no., Clause etc.)
Paid up Share capital (A)		
Add: Share Application Money pending allotment (B)		
Add: Reserves (As defined above) (C)		
Less: Accumulated Losses (D)		
Less: Deferred Revenue Expenditure to the extent not written off (E)		
Net Worth (A+B+C-D-E)		

For 9.3.1 above, in case the Financial Year closing date is within 9 months of bid due date and Audited Annual Report of immediate preceding financial year is not available, Bidder has the option to submit the financial details of the previous year immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate preceding financial years.
Example, in case, Audited Annual Report of immediate preceding Financial Year (year ending 31st March) is not available and where bid closing date is up to 31st December, the financial details of the previous year immediately prior to the last financial year may be submitted However, in case the bid closing date is after 31st December, it is compulsory to submit the financial details of the immediate preceding financial year only.
Any of the following documents furnished by the Bidder in support of above clause shall be acceptable:
A) Audited published Annual Report ; OR
B) Audited Balance Sheet and Profit & Loss statement; OR
C) Financial statements duly certified by a practicing Chartered Accountant (not being an employee or a Director and not having any interest in the Bidder's company) where audited accounts are not mandatory as per law.

Audited Annual Report / financial statements needs to be accompanied with UDIN number, which is mandatory from July 2019 onwards. Any Financial Report which is issued after July 2019 onwards without UDIN shall not be considered for evaluation.

The failure to meet Annual Turnover (ATO) criteria as per clause 9.3.1 & Net Worth Criteria as per clause 9.3.2 mentioned above will render the bid to be summarily rejected.

	In case Net worth is negative, the bid shall be considered for further evaluation only if the Bidder provides an undertaking from any scheduled bank in India or a commercial bank having net worth not less than Rs.100 Crores towards financial support for executing orders in case of order placement on them. An undertaking (in the Format to be submitted by Bidder's banker) from the bank shall be furnished along with technical bid failing which bid shall not be evaluated.
9.3.3	**Working Capital:** The Bidder must have a minimum Working Capital of amount equivalent to **INR 80,83,000/- (Indian Rupees Eighty Lakhs Eighty-Three Thousand only)** as per immediate proceeding financial year Audited Annual Report. Working Capital shall be Current Assets minus Current Liabilities. If the Bidder's working capital is inadequate, the Bidder should furnish a letter for line of credit from any scheduled bank in India or a commercial bank having net worth not less than INR 100 Crore, confirming the availability of the fund based line of credit for the respective amount specified above, irrespective of overall position of the working capital.
10	**DOCUMENTATION**
10.1	The Bidder shall, in his own interest, furnish complete documentary evidence, as under, to justify that the Bidder meets the Qualification Criteria as given above. Bidders are required to submit all such past experience(s) (PTR) meeting the BQC along with relevant supporting documents in the first instance itself, along with the bid to justify that the Bidder meets the Qualification criteria as given above. Accordingly, only such past experience(s) shall be considered for qualification, details of which are provided in the bid by the Bidder and subsequently no additional past experience (PTR) shall be sought from the Bidder.
10.2	**For Meeting the Technical Experience Criteria:** Bidder shall submit the following documents to establish that the Bidder meets the Qualification requirements as per clause no. 9.1 above of this document: a) Documentary evidence like Piping and Instrumentation diagrams, datasheet & performance curve of Pump and datasheet of Main driver. b) Documentary evidence like copies of Purchase Order and Inspection release note (IRN), towards meeting PTR requirements in the above clause based on which qualification is sought. c) Bidder shall also furnish certificate from Owner/ PMC towards operation for a minimum period of One (1) year to justify the criteria with respect to operation period. Alternatively, Certificate issued by CEO or CFO or Company Secretary of Bidder is also acceptable. In such a case, Bidder shall submit certificate / undertaking from CEO or CFO or Company Secretary of the Bidder on their letter head indicating "The referenced Package unit of the proposed item/s has been in operation for a minimum period of 1(One) year as on bid due date.

	Note: 1. Notwithstanding any other condition / provision in the tender documents, Bidders are required to submit complete documents pertaining to Qualification Criteria along with their offer. Evaluation may be completed based on the content of the Bid itself without seeking any subsequent additional information, which may result in rejection of Bid. NRL/MPMC at its discretion, may request Bidder to submit the necessary information or documentation, within a reasonable period of time, to withdraw deviation, reservation, or rectify omission in the bid related to documentation requirements. However, Bidder shall not be allowed to submit new references or document related such new references with respect to their past experience unless it is not mentioned in their original offer. 2. Submission of authentic documents is the prime responsibility of the Bidder. However, NRL/MPMC reserves the right to get the document cross verified, at their discretion from the document issuing authority. Bidder shall also facilitate such verification/ authentication of BQC documents and in case the documents remain unauthenticated till the given timeline, NRL/MPMC reserves the right to reject such bid. 3. In case any other document is submitted by Bidder in support of execution, the same shall be subject to acceptance by the OWNER or its representative. 4. If the vendor cites any reference of a job executed for OWNER or executed for some client through Consultant and the vendor is not able to furnish documentary evidence, the internal records of OWNER or Consultant (as the case may be) shall be considered.
10.3	**Verification of BQC Documents** Verification of BQC credentials (Past experience) may be taken up with issuing authorities for L1 Bidder. The verification procedure shall be initiated immediately upon establishing L1 and order shall be placed only after the completion of verification. In case of verification, where authenticity of BQC documents (Past experience) could not be established, a team comprising of NRL/MPMC may visit the issuing authority for obtaining the same directly from them. Despite all checks, if the verification could not be completed or any fraud takes place, the tender shall be annulled. In that case such Bidder shall not be allowed to participate in the future bidding process. Penal actions shall be taken in case of frauds in line with the provisions of Bidding Document and Banning Policy of NRL / MPMC. Moreover, the Bidder's organization shall be responsible for any and all actions of their Employees and any claims seeking to pin-point the blame on some Employee of Bidder and attempting to absolve the Bidder's organization shall not be entertained.
11	**Mode of Submission** Bids shall be submitted online only at CPPP website: http://eprocure.gov.in/eprocure/app. Tenderer/Contractors are advised to follow the

	instructions provided in the 'Instructions to the Bidders' for the e-submission of the bids online through the Central Public Procurement Portal for e Procurement at http://eprocure.gov.in/eprocure/app'. For any assistance you may please contact our service provider personal: Dhiraj Mohan Saikia, Phone No. 03776 – 265774, email : z_tender@nrl.co.in Bid submission or queries relating to CPP Portal in general may be directed to the CPP Portal Helpdesk at 0120- 4200462 / support-eproc@nic.in	
12	**Language**	English
13	**Bid Validity**	4 Months from the bid due date/extended due date

SUMMARY OF TENDER:

1	**Integrity Pact Agreement**	Applicable
2	**Reverse Auction**	Not applicable for this Tender
3	**Consortium/JV Bidding**	Not applicable for this Tender
4	**Contract Performance Bank Guarantee (CPBG)**	Applicable
5	**Benefits/Preference for MSE**	Purchase preference only applicable
6	**Opportunity to Startup's and Micro & Small Enterprises (MSE'S):**	Relaxation to BQC/PTR not applicable for this Tender
7	**PP-LC 2020-21**	Applicable
8	**DMEP**	Not applicable for this Tender
9	**DMI&S Policy**	Not Applicable

Ananth Joseph
Head – Procurement

For and on behalf of
Technip India Limited
