Sales Nos for MOU 2013-14

ANNEXURE ON MOU 2013-14 PRICES (3 Sheets)

Products	Sales Qty (MT)						Sales Value (Rs. In Lakhs)				
Sales of own Products (A)- MMT	2.600	2.550	2.500	2.450	2.400	Price (Rs./MT)	2.600	2.550	2.500	2.450	2.400
LPG	54,860	53,805	52,500	51,450	49,200	47,999.01	26,332.25	25,825.86	25,199.48	24,695.49	23,615.51
MS-III -NRMT	76,000	76,000	76,000	76,000	76,000	56,205.92	42,716.50	42,716.50	42,716.50	42,716.50	42,716.50
MS III - SMT	123,500	113,500	103,500	93,500	83,500	56,205.92	69,414.31	63,793.72	58,173.13	52,552.53	46,931.94
MS-IV - NRMT	50,500	50,500	50,500	50,500	50,500	57,134.55	28,852.95	28,852.95	28,852.95	28,852.95	28,852.95
SKO - NRMT	58,000	58,000	58,000	58,000	58,000	53,820.53	31,215.91	31,215.91	31,215.91	31,215.91	31,215.91
SKO - Ex-SMT	102,745	100,165	97,065	93,965	90,865	53,820.53	55,297.63	53,909.06	52,240.63	50,572.19	48,903.75
HSD-III - NRMT	247,000	247,000	247,000	247,000	247,000	52,443.49	129,535.43	129,535.43	129,535.43	129,535.43	129,535.43
HSD-IV - NRMT	20,000	20,000	20,000	20,000	20,000	52,569.12	10,513.82	10,513.82	10,513.82	10,513.82	10,513.82
HSD III - Ex-SMT	1,248,585	1,208,058	1,165,497	1,125,843	1,086,353	52,443.49	654,801.53	633,547.78	611,227.57	590,431.66	569,721.61
HSD IV- Ex-SMT	250,769	250,769	250,769	250,769	250,769	52,569.12	131,827.06	131,827.06	131,827.06	131,827.06	131,827.06
ATF	56,420	54,825	52,500	51,450	49,200	53,449.00	30,155.93	29,303.41	28,060.72	27,499.51	26,296.91
Naphtha- Export	101,761	101,761	101,761	101,761	101,761	44,791.21	45,579.91	45,579.91	45,579.91	45,579.91	45,579.91
RPC	93,343	91,140	91,250	89,915	88,800	14,980.00	13,982.72	13,652.73	13,669.25	13,469.27	13,302.24
CPC						21,923.40	-	-	-	-	-
Sulphur	3,640	3,570	3,500	3,430	3,360	7,000.00	254.80	249.90	245.00	240.10	235.20
Total (A)	2,487,122	2,429,092	2,369,842	2,313,583	2,255,308		1,270,480.75	1,240,524.05	1,209,057.35	1,179,702.3	1,149,248.7

Discount to be passed on to BPCL	2.600	2.550	2.500	2.450	2.400		2.600	2.550	2.500	2.450	2.400
SKO (Sale to BPCL)	102,744.50	100,164.50	97,064.50	93,964.50	90,864.50		28,321.90	27,739.85	27,053.16	26,318.80	25,579.73
HSD-III (Sale to BPCL)	1,437,984.89	1,397,457.94	1,354,897.44	1,315,243.50	1,275,753.29		396,385.88	387,016.05	377,627.86	368,390.55	359,143.79
HSD-IV (Sale to BPCL)	270,769.00	270,769.00	270,769.00	270,769.00	270,769.00		74,638.48	74,987.55	75,466.91	75,840.51	76,225.56
Total (B)	1,811,498.39	1,768,391.44	1,722,730.94	1,679,977.00	1,637,386.79		499,346.26	489,743.45	480,147.93	470,549.87	460,949.07
						Discount (Rs/MT)	2.600	2.550	2.500	2.450	2.400
							27,565.37	27,694.29	27,871.32	28,009.30	28,151.51
Total Sales Value(A-B)	2,487,122	2,429,092	2,369,842	2,313,583	2,255,308		771,134.49	750,780.59	728,909.42	709,152.45	688,299.67

ED	Rate/MT		2.600		2.550		2.500		2.450		2.400
MS-II	6,685.32	-	-	-	-	-	-	-	-	-	-
MS-III	6,685.32	199,500	13,337.21	189,500	12,668.68	179,500.00	12,000.15	169,500	11,331.61	159,500	10,663.08
MS-IV	6,685.32	50,500	3,376.09	50,500	3,376.09	50,500.00	3,376.09	50,500	3,376.09	50,500	3,376.09
HSD-III	2,156.10	1,495,585	32,246.29	1,455,058	31,372.49	1,412,497.44	30,454.84	1,372,843	29,599.86	1,333,353	28,748.42
HSD-IV	2,156.10	270,769	5,838.05	270,769	5,838.05	270,769.00	5,838.05	270,769	5,838.05	270,769	5,838.05
ATF	2,293.36	56,420	1,293.92	54,825	1,257.34	52,500.00	1,204.02	51,450	1,179.94	49,200	1,128.33
RPC	1,198.40	93,343	1,118.62	91,140	1,092.22	91,250.00	1,093.54	89,915	1,077.54	88,800	1,064.18
Sulphur	560.00	3,640	20.38	3,570	19.99	3,500.00	19.60	3,430	19.21	3,360	18.82
		2,169,756	57,230.55	2,115,362	55,624.85	2,060,516.44	53,986.28	2,008,407	52,422.30	1,955,482	50,836.96

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NEA	Rate/MT		2.600		2.550		2.500		2.450		2.400
MS-III	6,685.32	199,500	13,337.21	189,500	12,668.68	179,500.00	12,000.15	169,500	11,331.61	159,500	10,663.08
MS-IV	6,685.32	50,500	3,376.09	50,500	3,376.09	50,500.00	3,376.09	50,500	3,376.09	50,500	3,376.09
HSD-III	2,156.10	1,495,585	32,246.29	1,455,058	31,372.49	1,412,497.44	30,454.84	1,372,843	29,599.86	1,333,353	28,748.42
HSD-IV	2,156.10	270,769	5,838.05	270,769	5,838.05	270,769.00	5,838.05	270,769	5,838.05	270,769	5,838.05
ATF	2,118.78	56,420	1,195.41	54,825	1,161.62	52,500.00	1,112.36	51,450	1,090.11	49,200	1,042.44
			55,993.05		54,416.92		52,781.48		51,235.72		49,668.07

MT Charge

Products	Rate/MT	2.600		2.550		2.500		2.450		2.400	
LPG	313.12	42,860	134.20	41,805	130.90	40,500	126.81	39,450	123.53	37,200	116.48
LPG Bottling Charge	1,434.00	12,000	172.08	12,000	172.08	12,000	172.08	12,000	172.08	12,000	172.08
MS-III	96.39	199,500	192.30	189,500	182.66	179,500	173.02	169,500	163.38	159,500	153.74
MS-IV	96.39	50,500	48.68	50,500	48.68	50,500	48.68	50,500	48.68	50,500	48.68
SKO	96.39	160,745	154.94	158,165	152.45	155,065	149.47	151,965	146.48	148,865	143.49
HSD-III	96.39	1,495,585	1,441.59	1,455,058	1,402.53	1,412,497	1,361.51	1,372,843	1,323.28	1,333,353	1,285.22
HSD-IV	96.39	270,769	260.99	270,769	260.99	270,769	260.99	270,769	260.99	270,769	260.99
ATF	96.39	56,420	54.38	54,825	52.85	52,500	50.60	51,450	49.59	49,200	47.42
			2,459.17		2,403.14		2,343.16		2,288.01		2,228.11

CST

Rs. in Lacs

Products	Rate/MT	2.600		2.550		2.500		2.450		2.400	
LPG	966.24	13,061.00	126.20	12,006.00	116.01	10,701.00	103.40	9,651.00	93.25	7,401.00	71.51
MS-III	1,363.02	95,500.00	1,301.69	85,500.00	1,165.39	75,500.00	1,029.08	65,500.00	892.78	55,500.00	756.48
MS-IV	1,381.60	50,500.00	697.71	50,500.00	697.71	50,500.00	697.71	50,500.00	697.71	50,500.00	697.71
SKO	1,060.44	22,000.00	233.30	22,000.00	233.30	22,000.00	233.30	22,000.00	233.30	22,000.00	233.30
SKO (sale to BPCL)	509.14	46,202.50	235.23	43,622.50	222.10	40,522.50	206.31	37,422.50	190.53	34,322.50	174.75
HSD-III	1,110.23				-		-		-		-
HSD-III (sale to BPCL)	558.92	1,056,584.89	5,905.46	1,016,057.94	5,678.94	973,497.44	5,441.06	933,843.50	5,219.43	894,353.29	4,998.71
HSD-IV	1,112.74	-	-	-	-	-	-	-	-	-	-
HSD-IV (sale to BPCL)	561.43	20,000.00	112.29	20,000.00	112.29	20,000.00	112.29	20,000.00	112.29	20,000.00	112.29
Naptha	-		-	-	-	-	-	-	-	-	-
ATF	1,159.15	-	-	-	-	-	-	-	-	-	-
			8,611.87		8,225.72		7,823.15		7,439.28		7,044.74

Ex SMT (Local)		2.600	2.550	2.500	2.450	2.400
MS III		48000	48000	48000	48000	48000
SKO		56542	56542	56542	56542	56542
HSD III		272000	272000	272000	272000	272000
HSD IV		250769	250769	250769	250769	250769

Freight Under recovery:

Rs. in Lacs

Ex NRMT	Rate/MT	2.600		2.550		2.500		2.450		2.400	
MS-III	2,093.50	20,000.00	418.70	20,000.00	418.70	20,000.00	418.70	20,000.00	418.70	20,000.00	418.70
MS-IV	2,093.50	50,500.00	1,057.22	50,500.00	1,057.22	50,500.00	1,057.22	50,500.00	1,057.22	50,500.00	1,057.22
SKO	1,069.50	22,000.00	235.29	22,000.00	235.29	22,000.00	235.29	22,000.00	235.29	22,000.00	235.29
HSD-III	1,671.50	80,000.00	1,337.20	80,000.00	1,337.20	80,000.00	1,337.20	80,000.00	1,337.20	80,000.00	1,337.20
HSD-IV	1,849.50	20,000.00	369.90	20,000.00	369.90	20,000.00	369.90	20,000.00	369.90	20,000.00	369.90
Naptha- Export	2,565.00	101,760.84	2,610.17	101,760.84	2,610.17	101,760.84	2,610.17	101,760.84	2,610.17	101,760.84	2,610.17
ATF	-		-		-		-		-		-
Total Freight UR- NRMT			6,028.47		6,028.47		6,028.47		6,028.47		6,028.47

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Ex SMT		2.600		2.550		2.500		2.450		2.400	
MS III	950.00	123,500.00	1,173.25	113,500.00	1,078.25	103,500.00	983.25	93,500.00	888.25	83,500.00	793.25
MS IV	950.00	-	-	-	-	-	-	-	-	-	-
SKO	720.00	102,744.50	739.76	100,164.50	721.18	97,064.50	698.86	93,964.50	676.54	90,864.50	654.22
HSD III	1010.00	1,248,584.89	12,610.71	1,208,057.94	12,201.39	1,165,497.44	11,771.52	1,125,843.50	11,371.02	1,086,353.29	10,972.17
HSD IV	1418.50	250,769.00	3,557.16	250,769.00	3,557.16	250,769.00	3,557.16	250,769.00	3,557.16	250,769.00	3,557.16
Total Freight UR- SMT			18080.876		17557.978		17010.797		16492.972		15976.801
MGQ - Pipeline Freight			0.000		0.000		0.000		0.000		0.000
			24,109.35		23,586.45		23,039.27		22,521.44		22,005.27

Raw Material Cost		2.600		2.550		2.500		2.450		2.400	
	Price/MT	Qty	Rs.	Qty	Rs.	Qty	Rs.	Qty	Rs.	Qty	Rs.
Basic Crude Cost	41,504.18	2600000	1,079,108.69	2550000	1,058,356.60	2500000	1,037,604.51	2450000	1,016,852.42	2400000	996,100.33
Less: crude discount	(18,504.20)	2600000	(481,109.20)	2550000	(471,857.10)	2500000	(462,605.00)	2450000	(453,352.90)	2400000	(444,100.80)
Natural Gas	15,010.02	110630	16,605.58	110630	16,605.58	108630	16,305.38	108630	16,305.38	106630	16,005.18
Entry Tax	487.20	2600000	12,667.19	2550000	12,423.59	2500000	12,179.99	2450000	11,936.39	2400000	11,692.79
Sales Tax on crude	1,150.00	2600000	29,899.97	2550000	29,324.98	2500000	28,749.98	2450000	28,174.98	2400000	27,599.98
Pipeline Transportation Cost	210.00	2600000	5,460.00	2550000	5,355.00	2500000	5,250.00	2450000	5,145.00	2400000	5,040.00
Share of Ravva / Imported Crude T	2,800.00	521290	14,596.12	471290	13,196.12	421290	11,796.12	371290	10,396.12	321290	8,996.12
MTBE	76,712.82	38000	29,150.87	38000	29,150.87	33500	25,698.80	33500	25,698.80	30500	23,397.41
Reformate	74,805.98	0	-	0	-	0	-	0	-	0	-
			706,379.23		692,555.64		674,979.77		661,156.18		644,731.01

Augmented Crude for Ravva Crude Transportation Cost

	2.600	2.550	2.500	2.450	MT 2.400
Assam Crude	4850000	4850000	4850000	4850000	4850000
Throughput	2600000	2550000	2500000	2450000	2400000
Less: 42.86% of Assam Crude	2078710	2078710	2078710	2078710	2078710
Augmented Crude	521290	471290	421290	371290	321290

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