

Managing Director's NRL Day Message 2013

Dear Colleague,

Heartiest wishes to you and your family on the occasion of the 21" Foundation Day of NRL. Let me take the opportunity to compliment each one of you on this historic occasion of our Company completing two decades of glorious existence. Today is the apt day to revive and remember those good old days of yesteryears while reinforcing our rich heritage and legacy that would be passed on to our worthy successors. I also sincerely acknowledge the part you have played in making NRL a pan-Indian business enterprise with a global outlook imbibing in itself the best business practices, a healthy work culture, an ethical value system and a social conscience at its core.

The financial year 2012-13 completed on a positive note with appreciable results recorded on the physical front. The refinery achieved a high Distillate Yield of 91.11%. Notwithstanding lower crude throughput of 2478 TMT during 2012-13 due to factors beyond our control, Fuel and Loss was contained at significantly lower levels and Specific Energy Consumption could be limited to 59.7 MBN.

Excellence on safety management was sustained during 2012-13. Cumulative Loss Time Accident (LTA) free man-hours as on 01.04.2013 reached 20.36 million (11 years, 1 month), which is continuing.

We are more or less on stream with our ongoing projects. Overall progress of the Wax Project as on 15.03.2013 reaching 68.5% with 53 out of 69 milestones achieved. The project is scheduled for completion by December 2013. The Naphtha Splitter Project is on the verge of mechanical completion. Implementation of this project would facilitate supply of petrochemical grade Naphtha as feed-stock to M/s Brahmaputra Cracker and Polymer Ltd., which is nearing completion.

Plans for NRL's refinery expansion from 3.0 to 8.0/9.0 MMTPA are being pursued actively. The Techno Economic Feasibility Report is expected to be finalized shortly. Detailed route survey for the Dhamra-Numaligarh crude oil pipeline is under progress.

3 more awards adorned the already bejeweled crown of NRL during the last quarter of the financial year 2012-13 - the Green Tech Environment Award 2012, the IPE CSR Corporate Governance Award 2012 and Subir Raha CSR Award 2012. This gives reason to strengthen our belief that awards are a natural outcome in the quest for excellence.

Amidst pursuing business plans and strengthening bottom-lines, we have all along endeavoured to lend a personal touch and humane approach to our CSR initiatives. Expanding our beneficiary base by implementing meaningful CSR schemes has been a continual process with another education scheme, 'Gyanjyoti' introduced recently to encourage and support meritorious students at the +2 level. Expenditure on CSR activities during 2012-13 is expected to be in the range of ₹ 5.5 crores.

The next financial year is going to be very critical in terms of project execution and operational excellence. I exhort you to gear up for the days ahead so that we sail through the challenges, overcoming bottlenecks and adversities as we have admirably done so in the past.

Shared vision and shared values are intertwined which bind the organization, providing motivation and guiding actions. I sign off with the conviction that we will be able to achieve all that we have aspired for with our collective vision, values, enthusiasm and wisdom.

Warm wishes once again,

(Dipak Chakravarty) Managing Director

Reversant

Guwahati 22-04-2013